

**TEXAS WINDSTORM INSURANCE ASSOCIATION  
RESIDENTIAL PROPERTY RATE LEVEL REVIEW  
July 19, 2019**

**Prepared by: Xiuyu Li, ACAS, MAAA  
Date: July 19, 2019**

**TABLE OF CONTENTS**

**INTRODUCTION.....1**

**DISTRIBUTION AND USE .....1**

**RELIANCE UPON DATA.....1**

**LIMITATIONS.....2**

**EXECUTIVE SUMMARY .....3**

**ACTUARIAL ANALYSIS.....5**

    Overview of Analysis .....5

    Earned Premium at Current Rates.....6

    Loss Adjustment Expense Factors .....6

    Projected Non-Hurricane Loss and LAE Ratio .....6

    Projected Hurricane Loss and LAE Ratio.....7

    Fixed Expenses and Variable Permissible Loss and LAE Ratio .....10

    Indicated Rate Change .....11

    Data Issues .....11

    Key Differences Versus Prior Indications .....11

**SUMMARY OF EXHIBITS .....13**

## INTRODUCTION

The Texas Windstorm Insurance Association (TWIA) has completed studies sufficient to support rate level indications for its residential coverages. This report documents the procedures, methods, assumptions, data and results of this analysis.

## DISTRIBUTION AND USE

This report was prepared for internal use by the management of TWIA and for the Board of Directors of TWIA. A complete copy of the report may be submitted to the Texas Department of Insurance (TDI or Department) for use in the approval of a rate change. Use of this report for other than the stated purpose may not be proper and must be preceded by written authorization.

## RELIANCE UPON DATA

The following data and information used in this analysis were prepared by TWIA and are the responsibility of TWIA's management:

- TWIA losses and loss adjustment expenses
- TWIA written and earned premiums
- History of rate changes impacting TWIA residential premium
- TWIA's statutory annual statements and insurance expense exhibits.

At the time of this analysis, some of the data was unaudited. The data was reviewed for reasonableness and consistency, and the TWIA written premium and paid loss data provided for this analysis were reconciled to TWIA's annual statements

In addition to TWIA's own data, we utilized insurance industry premium and loss data supplied by the TDI.

We also used the results of two different hurricane simulation models -- one model developed by Applied Insurance Research (AIR) and one model developed by Risk Management Solutions (RMS). Both models utilized TWIA exposure data as of 11/30/2018. TWIA has not directly verified the accuracy of these simulation models, but has relied on documentation provided directly by the modeling firms and submission documentation provided to the Florida Commission on Hurricane Loss Projection Methodology to comply with Actuarial Standard of Practice #38, "Using Models Outside the Actuary's Area of Expertise."

## LIMITATIONS

The indicated rate level change as shown in this report represents a reasonable estimate of the rate level necessary to cover the TWIA's expected costs of providing residential wind/hail coverage. The actual costs of providing residential property coverage for a specific year may differ substantially from the indicated rate level range shown in this report. The possibility of this variability arises from the fact that the events covered by TWIA are inherently unpredictable from year to year. The indicated rate level is, however, our best estimate of the expected annual cost of providing residential wind/hail coverage.

This actuarial report provides professional input and guidance to TWIA; however, the final decision regarding implementation and actual rate level change is a Board decision subject to the approval requirements of the Texas Department of Insurance.

The attached exhibits should be considered an integral part of this report.

EXECUTIVE SUMMARY

This section provides a brief synopsis of the key findings and recommendations contained in our study.

1. We have estimated the indicated total rate level change using a combination of two different methodologies for projecting the expected hurricane loss portion of the indicated rate level. The indicated total rate level changes are shown in Exhibit 1 and the following table:

**Indicated Rate Change: Long Term Hurricane Methodologies**

| <b>Hurricane Projection Methodology</b> | <b>Indicated Rate Change</b> |
|---|------------------------------|
| Actual Experience and Models Combined   | +42%                         |
| Actual Industry Experience              | +35%                         |
| Hurricane Simulation Models             | +48%                         |

The indicated rate change shown is based on a combination of actual industry experience and hurricane simulation models. The indications based on each of these methodologies alone are also shown for reference. All methodologies rely on a long-term view of event frequency to develop the hurricane portion of the indicated rate level.

The hurricane simulation models utilized are widely used for insurance company catastrophe management and ratemaking. Versions of these simulation models have undergone verification by and been approved by the Florida Commission on Hurricane Loss Projection Methodology.

2. The indicated rate level change includes different hurricane projection methodologies. The different methods were used because the actuarial methods used to incorporate hurricane losses into rate indications are still evolving. Traditionally, actuarial methods have been based on insurance industry hurricane loss experience. More recently, actuarial methods have incorporated the results of hurricane simulation models to minimize the weaknesses of the traditional approaches.

The method using actual industry experience relies on a more traditional approach and is based on 53 years of actual insurance industry premiums and losses and 168 years of actual hurricane experience. Severe hurricanes are so relatively infrequent that this limited number of years of actual industry experience may not represent the scope of potential occurrences. Also, the distribution of insured properties has changed dramatically over time with the increased population and building values along the Gulf Coasts. The alternate method incorporates the results of hurricane simulation models. This has the advantage of minimizing many of the theoretical weaknesses of the traditional actuarial methodologies. The overall indication assigns equal weight to these hurricane projection methodologies.

3. The current rate indication is 9% more than the corresponding indication from the prior TWIA residential rate study. Change in the provision for debt service on TWIA's outstanding Class 1 debt securities and changes in modeled loss ratios are the primary reasons for the change.

Details on the key differences between the current and prior rate indications are described in the Analysis section of this report.

4. The indicated rate changes presented in this report reflect a separate provision for contributions to funding and uncertainties in pricing hurricanes. The total funding and contingency provision is assumed to be equal to 5% of TWIA premium.

The provision for debt service of 25.1% represents the projected cost of debt service on the Series 2014 Class 1 Pre-Event Bonds. As of June 30, 2018, the available proceeds of the Series 2014 Class 1 Pre-Event Bonds were used to pay claims associated with Hurricanes Harvey.

The provision for reinsurance expense is 16.6% of TWIA premium. The provision for reinsurance expense reflects the estimated actual net cost of purchasing catastrophe reinsurance (reinsurance premiums paid net of the expected reduction in TWIA retained losses). Catastrophe reinsurance provides TWIA with annually renewable protection against large storm losses.

## ACTUARIAL ANALYSIS

### Overview of Analysis

The goal of the rate level adequacy review is to compare the current rate level to TWIA's expected costs for providing residential property insurance coverage. This comparison is achieved by estimating the projected loss, loss adjustment expense (LAE), and fixed expense ratio for a prospective accident year and then comparing this ratio to the "permissible" loss, LAE, and fixed expense ratio. The permissible ratio is the portion of premium remaining to pay loss, LAE, and fixed expenses after payment of TWIA variable expenses. If the projected ratio is higher than the permissible ratio, then a rate increase is indicated. If the projected ratio is lower than the permissible, then a rate decrease is indicated.

The steps employed to estimate the projected loss, LAE, and fixed expense ratio are as follows:

1. Adjust historical premium to the current rate level (to facilitate calculation of historical loss ratios at current rates).
2. Determine LAE factors to add projected LAE to projected loss.
3. Estimate the projected non-hurricane loss and LAE ratio.
4. Estimate the projected hurricane loss and LAE ratio.
5. Estimate the projected fixed expense ratio.
6. Sum the projected non-hurricane and hurricane loss ratios and the projected fixed expense ratio to obtain the projected total loss, LAE, and fixed expense ratio.

The steps employed to determine the permissible loss and LAE ratio are as follows:

- (a) Analyze historical variable expense to premium ratios to estimate the projected total variable expense ratio.
- (b) Subtract the projected total variable expense ratio from 1.00 to derive the permissible loss, LAE and fixed expense ratio.

Steps 1-5 and (a)-(b) are described in more detail in the remainder of this report.

### Earned Premium at Current Rates

Historical industry and TWIA earned premium is adjusted to TWIA's current rate level. Earned premium at current rates for prior years permits the calculation of historical loss ratios at the current rate level.

Exhibit 10 shows the calculation of earned premium at current TWIA rates. Industry earned premium was provided by TDI/TICO. Historical TWIA written premium is adjusted to the current rate level and adjusted to an earned basis based on a uniform monthly earning assumption.

### Loss Adjustment Expense Factors

In Exhibit 4, the historical ratio of LAE to loss is analyzed to develop LAE factors. Separate LAE factors are developed for hurricane and non-hurricane losses. The hurricane LAE factors are developed based on the LAE to loss ratio for years with hurricanes. The non-hurricane LAE factors are developed based on the ratio for years without hurricanes. TWIA statutory annual statement incurred loss and LAE data is utilized to derive these ratios.

The indicated LAE to loss ratios are shown in Exhibit 4, Sheet 1. For hurricane losses, the indicated LAE ratio of 0.15 is equal to the weighted average of the 10 hurricane years included in the analysis. For non-hurricane losses, the indicated ratio of 0.268 is equal to the weighted average of the most recent 10 non-hurricane years included in the analysis.

The development of these LAE factors is necessary to add LAE to the projected hurricane and non-hurricane loss ratios. The development of these loss ratios is described in the following two sections.

### Projected Non-Hurricane Loss and LAE Ratio

Exhibit 2 shows the development of the projected non-hurricane loss and LAE ratio. The loss portion of this ratio is estimated by comparing the indicated ultimate TWIA non-hurricane loss for accident years 2009 - 2018 to the earned premium at current TWIA rates for the same years. The indicated ultimate non-hurricane loss for each year is based on actual TWIA paid loss as of 12/31/18, and the paid loss development method. LAE is then added to each year's ultimate loss through the non-hurricane LAE factor developed in Exhibit 4.



Paid loss development factors are selected based on the current average of all available years and prior selections. Given the positive skewness of the observed age-to-age development factors, a straight average is more appropriate than an average that excludes the highest and lowest observation to avoid understating the expected development.

Each year's estimated ultimate loss and LAE is compared to the earned premium at present rates.

The resulting loss and LAE ratios are then trended forward based on the expected prospective inflation level. The net trend factor is equal to a loss trend offset by a premium trend. The loss trend is calculated using industry-wide construction cost and consumer price indices. Premium trend is derived from historical changes in average written premium at present rates. Both premiums and losses are trended to current levels by applying the actual, historical changes in the appropriate data. Future premium and loss trends are selected based on all available and relevant data. The selected trends are estimates of the future trend between the current and prospective earned and accident dates, and they are not used to trend historical experience to current premium and loss levels.

The resulting loss and LAE ratios for each accident year from 2009 - 2018 form the basis for the indicated projected loss and LAE ratio. The indicated loss and LAE ratio equals the premium-weighted average ratio from the 2009 - 2018 accident period. Given the great variability among individual accident years, a weighted average across the most recent 10 years has been selected to achieve both high stability and credibility.

The all-territory indicated loss and LAE ratio is then calculated as the weighted average of the individual territory loss and LAE ratios. TWIA 2018 written premium is used in the weighted average calculation.

#### Projected Hurricane Loss and LAE Ratio

Two different methods are used to develop the projected hurricane loss and LAE ratios. The first method is based on insurance industry and meteorological hurricane experience for the last 53 and 168 years, respectively. The other method is based on hurricane simulation models. The "53/168-year" method is utilized because the Texas Insurance Code required until recently the consideration of a 30-year minimum experience period. The simulation method is utilized because it minimizes many of the theoretical weaknesses of the historical method. These weaknesses include:

- A 53-year period is insufficient to measure long-term hurricane intensity.
- A 53-year period of insurance industry experience includes years where land use, population densities, construction techniques and materials, engineering techniques and building codes were different than today. These differences diminish the relevance of insurance data from several decades ago in evaluating today's residential property rates.

Differences between the two methods are the result of expected variances in the frequency and severity of hurricanes, and fundamental differences between the aggregate historical industry exposures and current TWIA exposures. Because of the readily identifiable nature of hurricanes, there should be no double-counting or understatement of expected future losses resulting from the use of either method.

For each method, the projected hurricane loss ratio is estimated first. LAE is added to each loss ratio using the hurricane LAE factor developed in Exhibit 4. Each method's development of the projected hurricane loss ratio is described as follows:

*Actual 53/168-Year Industry Hurricane Experience*

In Exhibit 6, the reported Texas insurance industry seacoast dwelling extended coverage premium and loss experience for the period 1966 through 2018 is used in the development of a projected hurricane loss ratio. For each year, insurance industry loss ratios at current rates are calculated using information provided by the TDI. For the years where sufficient detail is available (1983 - 2018), these loss ratios are adjusted to TWIA's rate level and re-weighted based on the TWIA's current premium distribution by territory within the seacoast area.

A projected hurricane loss ratio is developed from these 53 years of loss ratios by separating the 53 years into the 14 hurricane years and 39 non-hurricane years. The 39 non-hurricane years are used to develop an estimated non-hurricane loss ratio.

Hurricane loss ratios are then estimated by subtracting the non-hurricane loss ratio from the total loss ratio in each of the thirteen hurricane years. An average hurricane loss ratio for hurricane years is calculated as the average of the 14 hurricane loss ratios: 96.3%.

The 53-year period that underlies the selected hurricane loss ratio has experienced significantly fewer hurricanes than the long-term average. As shown in Exhibit 9, the annual hurricane

frequency during this 53-year period is 0.283, while the annual frequency during the most recent 168-year period is 0.381. The 53-year period represents all years for which TWIA has been provided industry data by TDI. Because the expected frequency of hurricanes is unrelated to the availability of insurance industry data, there is no reason to use only the most recent 53-year period to estimate the expected frequency of hurricane activity. Given the relatively infrequent occurrence of hurricanes, the largest possible experience period should be considered in order to obtain the most credible result. The selected hurricane frequency is therefore set equal to the 168-year historical hurricane frequency. As shown in Exhibit 6, Sheet 1, multiplying the selected loss ratio for hurricane years by the selected hurricane frequency yields a projected hurricane loss ratio of 36.7%.

#### *Hurricane Simulation Models*

This projected hurricane loss ratio is determined based on the average result of two different hurricane simulation models. The models versions utilized are AIR Touchstone v6 and RMS RiskLink v18. Both models were run using exposure data provided by TWIA as of 11/30/2018. This exposure data included location-level detail including physical characteristics of each risk and all relevant coverages. Both models were run using historical (long-term) event rates and both results include loss amplification (demand surge) and exclude storm surge and loss adjustment expenses. A separate provision for storm surge was included, equal to 10% of the increase in modeled average annual losses due to the inclusion of storm surge in the model output. The AIR and RMS models generated 4,752 and 9,774 unique events, respectively, with the following distribution of intensity ratings:

**TEXAS WINDSTORM INSURANCE ASSOCIATION**

Residential Property Rate Level Review

2019

---

| <b>Saffir-Simpson Category</b> | <b>AIR</b> | <b>RMS</b> |
|--------------------------------|------------|------------|
| Category 0                     | 12.8%      | 48.1%      |
| Category 1                     | 36.3%      | 14.6%      |
| Category 2                     | 22.9%      | 12.8%      |
| Category 3                     | 19.0%      | 13.7%      |
| Category 4                     | 8.2%       | 10.0%      |
| Category 5                     | 0.8%       | 0.8%       |

Events shown as Category 0 include events with no U.S. landfall, Category 0 events making landfall in TX, and events making landfall in neighboring states or Mexico.

As shown in Exhibits 7 and 8, these models yield projected hurricane loss ratios of 53.3% and 50.5%. The average of these loss ratios is 51.9%.

Fixed Expenses and Variable Permissible Loss and LAE Ratio

Exhibit 11 shows the expense assumptions used to develop the projected fixed expense ratio and the variable permissible loss and LAE ratio. Fixed expenses include general expenses, Class 1 public security interest and principal repayment and the net cost of reinsurance (after modeled recoveries). The sum of these projected expenses provides for a 47.9% fixed expense ratio. Variable expenses include commission, taxes, and projected contributions to the Catastrophe Reserve Trust Fund (CRTF) . Subtracting these expenses from 100% yields a permissible loss and LAE ratio of 77.0%.

As stated above, the expenses include a provision for an annual contribution to the CRTF, repayment of Class 1 public securities, and the projected net cost of TWIA’s purchasing of reinsurance. The 16.6% provision for reinsurance expense reflects the estimated net actual cost of purchasing reinsurance (reinsurance premiums net of the expected reduction in TWIA retained losses). TWIA’s purchasing of reinsurance provides additional current year protection to TWIA and coastal policyholders and TWIA members.

Indicated Rate Change

Exhibit 1 summarizes the indicated rate change using a combination of the two hurricane loss ratio projection methods. The individual indications resulting from the use of each methodology are also shown for reference. The indicated rate change for each method is calculated by dividing the total projected loss, LAE, and fixed expense ratio by the variable permissible loss and LAE ratio. This method of calculating the indicated rate change assumes that TWIA’s variable expenses vary proportionally with premium while the fixed expenses do not.

Data Issues

*Reconciliation of Data to TWIA’s Annual Statements*

Exhibit 12 shows a reconciliation of the premium data provided by TWIA to TWIA’s annual statement data. This reconciliation shows the differences between the two data sources. Differences of less than 1% exist for all recent years except 2010.

Key Differences Versus Prior Indications

The indicated rate change shown in this report is 10% more than the comparable indication based on the prior (July 2018) study. The reasons for higher indications are summarized in the following table.

**Reconciliation of Current vs. Prior Indications**

| <b>Rate Indication/Reason for Change</b>                 | <b>Impact of Change</b> | <b>Rate Indication</b> |
|--|-------------------------|------------------------|
| <b><i>Previous Rate Indication (Combined Method)</i></b> |                         | <b>+32%</b>            |
| Change in modeled loss ratio                             | +1%                     |                        |
| Change in outstanding bond repayment provision           | +9%                     |                        |
| Change due to all other factors                          | +0%                     |                        |
| <b><i>Current Rate Indication (Combined Method)</i></b>  |                         | <b>+42%</b>            |

These reasons are discussed below:

*Change in modeled loss ratio*

**TEXAS WINDSTORM INSURANCE ASSOCIATION**

Residential Property Rate Level Review

2019

---

TWIA compares expected annual hurricane loss to in-force premium as of Nov 30, 2018 at present rates for the modeled loss ratio provision. 1% increase brought by change in modeled loss ratio provision may be attributed to version changes of hurricane models or shift in the subject business in-force as of Nov 30, 2018.

*Change in outstanding bond repayment provision*

The indicated rate change increases approximately 9% as a result of change in outstanding bond repayment provision. The outstanding class 1 public securities were issued in 2014 and had been depleted for paying claims associated Hurricane Harvey. Annual principal and interest payments on the outstanding bond stays the same, while TWIA's business has been shrinking at an annual rate of 10%. And the reduction in business correspondingly resulted in the increase in outstanding bond repayment provision.

## SUMMARY OF EXHIBITS

| <b><u>Exhibit<br/>Number</u></b> | <b><u>Exhibit Title or Purpose</u></b>                            |
|----------------------------------|---|
| 1                                | Summary of Indicated Rate Change                                  |
| 2                                | Projected Ultimate Non-Hurricane Loss & LAE Ratio                 |
| 3                                | Paid Loss Development Factors and Premium and Loss Trend Analysis |
| 4                                | Development of LAE Factor   |
| 5                                | Summary of Indicated Hurricane Loss & LAE Ratios                  |
| 6                                | Development of Hurricane Loss Ratio – 53/168-Year Method          |
| 7                                | Hurricane Loss Ratio – AIR Model                                  |
| 8                                | Hurricane Loss Ratio – RMS Model                                  |
| 9                                | Texas Hurricanes 1899 – 2017                                      |
| 10                               | Earned Premium at Present Rates                                   |
| 11                               | Fixed Expenses and Variable Permissible Loss & LAE Ratios         |
| 12                               | Reconciliation of Premium Data to Annual Statement.               |

**Texas Windstorm Insurance Association  
Residential Property - Wind & Hail  
2019 Rate Level Review**



**Texas Windstorm Insurance Association  
Residential Property - Wind & Hail  
Rate Level Review**

**Table of Contents**

| <b>Main Heading</b>  | <b>Sub-heading</b>   | <b>Exhibit</b> | <b>Sheet</b> | <b>Tab label</b>  |
|--|--|----------------|--------------|-------------------|
| Summary of Indicated Rate Change   | By Method for Projecting Hurricane Loss & LAE                | Exhibit 1      |              | 1                 |
| Projected Ultimate Non-Hurricane Loss & LAE Ratio                          | All Territory Weighted Average                               | Exhibit 2      | Sheet 1      | 2.1               |
| Projected Ultimate Non-Hurricane Loss & LAE Ratio based on TWIA experience | Tier 1 -- Territory 8 (Galveston County)                     | Exhibit 2      | Sheet 2a     | 2.2a              |
| Projected Ultimate Non-Hurricane Loss & LAE Ratio based on TWIA experience | Tier 1 -- Territory 9 (Nueces County)                        | Exhibit 2      | Sheet 2b     | 2.2b              |
| Projected Ultimate Non-Hurricane Loss                                      | Tier 1 -- Territory 10 (Other Tier 1)                        | Exhibit 2      | Sheet 2c     | 2.2c              |
| Projected Ultimate Non-Hurricane Loss & LAE Ratio based on TWIA experience | Tier 2 -- (Territories 1)                                    | Exhibit 2      | Sheet 2d     | 2.2d              |
| Projected Ultimate Non-Hurricane Loss                                      | Tier 1 -- Territory 8 (Galveston County)                     | Exhibit 2      | Sheet 3a     | 2.3a              |
| Projected Ultimate Non-Hurricane Loss                                      | Tier 1 -- Territory 9 (Nueces County)                        | Exhibit 2      | Sheet 3b     | 2.3b              |
| Projected Ultimate Non-Hurricane Loss                                      | Tier 1 -- Territory 10 (Other Tier 1)                        | Exhibit 2      | Sheet 3c     | 2.3c              |
| Projected Ultimate Non-Hurricane Loss                                      | Tier 2 -- (Territories 1)                                    | Exhibit 2      | Sheet 3d     | 2.3d              |
| Summary of TWIA Historical Paid Loss as of 12/31/18                        | Tier 1 -- Territory 8 (Galveston County)                     | Exhibit 2      | Sheet 4a     | 2.4a              |
| Summary of TWIA Historical Paid Loss as of 12/31/18                        | Tier 1 -- Territory 9 (Nueces County)                        | Exhibit 2      | Sheet 4b     | 2.4b              |
| Summary of TWIA Historical Paid Loss as of 12/31/18                        | Tier 1 -- Territory 10 (Other Tier 1)                        | Exhibit 2      | Sheet 4c     | 2.4c              |
| Summary of TWIA Historical Paid Loss as of 12/31/18                        | Tier 2 -- (Territories 1)                                    | Exhibit 2      | Sheet 4d     | 2.4d              |
| Calculation of Net Trend Factors   |  | Exhibit 2      | Sheet 5      | trend 2.5         |
| Paid Loss Development Factors  | Statewide Industry Extended Coverage Dwelling Paid Loss      | Exhibit 3      | Sheet 1      | ldf 3.1a          |
| Incurred Loss Development Factors  | Statewide Industry Extended Coverage Dwelling Paid Loss      | Exhibit 3      | Sheet 1      | ldf 3.1b          |
| Premium Trend Analysis   | TWIA Residential Earned Premium at Present Rates             |                |              | 3.2 premium trend |
| Loss Trend Analysis  | Summary of Indices and Calculation of Prospective Loss Costs | Exhibit 3      | Sheet 3a     | 3.3a              |
| Loss Trend Analysis  | Boeckh Residential Construction Index Trend (Statewide)      | Exhibit 3      | Sheet 3b     | 3.3b              |
| Loss Trend Analysis  | Boeckh Residential Construction Index Trend (Coastal)        | Exhibit 3      | Sheet 3c     | 3.3c              |
| Loss Trend Analysis  | Modified Consumer Price Index - External Trend               | Exhibit 3      | Sheet 3d     | 3.3d              |
| Development of LAE factor Using TWIA Commercial + Residential Experience   |  | Exhibit 4      | Sheet 1      | 4.1               |
| Ultimate Loss (TWIA All Lines)   |  | Exhibit 4      | Sheet 2      | 4.2               |
| Incurred Loss Development Factors  | TWIA Schedule P Incurred Loss (Including IBNR)               | Exhibit 4      | Sheet 3      | 4.3AS loss Dev    |
| Ultimate LAE (TWIA All Lines)  |  | Exhibit 4      | Sheet 4      | 4.4               |
| Incurred ALAE Development Factors  | TWIA Schedule P Incurred ALAE (Including IBNR)               | Exhibit 4      | Sheet 5      | 4.5AS LAE Dev     |
| Summary of Indicated Hurricane Loss & LAE Ratios                           |  | Exhibit 5      |              | 5                 |
| Industry Experience -- Residential Extended Coverage                       | 1966 - 2018 -- Hurricane Years Only                          | Exhibit 6      | Sheet 1      | 6.1               |
| Industry Experience -- Residential Extended Coverage                       | 1966 - 2018  | Exhibit 6      | Sheet 2      | 6.2               |
| Industry Experience -- Residential Extended Coverage                       |  |                |              | 6.3               |
| Industry Experience -- Residential Extended Coverage                       | Tier 1 -- Territory 8 (Galveston County)                     | Exhibit 6      | Sheet 4      | 6.4               |
| Industry Experience -- Residential Extended Coverage                       | Tier 1 -- Territory 9 (Nueces County)                        | Exhibit 6      | Sheet 5      | 6.5               |
| Industry Experience -- Residential Extended Coverage                       | Tier 1 -- Territory 10 (Other Tier 1)                        | Exhibit 6      | Sheet 6      | 6.6               |
| Industry Experience -- Residential Extended Coverage                       | Tier 2 -- (Territories 1 and 11)                             | Exhibit 6      | Sheet 7      | 6.7               |
| Hurricane Loss Ratio -- AIR Model  |  | Exhibit 6      | Sheet 1      | 7.1               |
| AIR Simulated Hurricane Results  |  | Exhibit 7      | Sheet 2      | 7.2               |
| Hurricane Loss Ratio -- RMS Model  |  | Exhibit 8      | Sheet 1      | 8.1               |
| RMS Simulated Hurricane Results  |  | Exhibit 8      | Sheet 2      | 8.2               |
| Texas Hurricanes 1850 - 2018   |  | Exhibit 9      |              | 9                 |
| Calculation of TWIA Earned Premium at Present Rate Level                   | Tier 1 -- Territory 8 (Galveston County)                     | Exhibit 10     | Sheet 1a     | 10.1a             |
| Calculation of TWIA Earned Premium at Present Rate Level                   | Tier 1 -- Territory 9 (Nueces County)                        | Exhibit 10     | Sheet 1b     | 10.1b             |
| Calculation of TWIA Earned Premium at Present Rate Level                   | Tier 1 -- Territory 10 (Other Tier 1)                        | Exhibit 10     | Sheet 1c     | 10.1c             |
| Calculation of TWIA Earned Premium at Present Rate Level                   | Tier 2 -- (Territories 1 and 11)                             | Exhibit 10     | Sheet 1d     | 10.1d             |
| Calculation of TWIA Earned Premium at Present Rate Level                   |  | Exhibit 10     | Sheet 2      | 10.2              |
| Fixed Expenses and Variable Permissible Loss & LAE Ratios                  |  | Exhibit 11     | Sheet 1      | 11.1              |
| Development of Reinsurer Expense   | Using Average of AIR and RMS Hurricane Models                | Exhibit 11     | Sheet 2      | 11.2              |
| Reconciliation of Premium Data to Annual Statement                         |  | Exhibit 12     |              | 12                |

**Texas Windstorm Insurance Association**  
**Residential Property - Wind & Hail**  
**Rate Level Review**  
 Summary of Indicated Rate Change  
 By Method for Projecting Hurricane Loss & LAE

| Hurricane Projection Method      | Indicated Loss & LAE Ratio |               |                   | Total  | Permissible<br>LLAE Ratio | Indicated<br>Rate<br>Change | Proposed<br>Rate<br>Change |
|----------------------------------|----------------------------|---------------|-------------------|--------|---------------------------|-----------------------------|----------------------------|
|                                  | Hurricane                  | Non-Hurricane | Fixed<br>Expenses |        |                           |                             |                            |
| (1)                              | (2)                        | (3)           | (4)               | (5)    | (6)                       | (7)                         | (8)                        |
| Using Experience and Models      | 47.1%                      | 14.2%         | 47.9%             | 109.1% | 77.0%                     | +42%                        |                            |
| Using Actual Industry Experience | 42.2%                      | 14.2%         | 47.9%             | 104.3% | 77.0%                     | +35%                        |                            |
| Using Hurricane Models           | 51.9%                      | 14.2%         | 47.9%             | 114.0% | 77.0%                     | +48%                        |                            |

Notes:

- (2) Exhibit 5
- (3) Exhibit 2, Sheet 1
- (4) Exhibit 11, Sheet 1
- (5) = (2) + (3) + (4)
- (6) Exhibit 11, Sheet 1
- (7) = (5) / (6) - 1
- (8) Selected

**Texas Windstorm Insurance Association**

**Residential Property - Wind & Hail**

**Rate Level Review**

Projected Ultimate Non-Hurricane Loss & LAE Ratio

All Territory Weighted Average

---

---

| Territory             | 2018 Written Premium |        | Indicated<br>Non-Hurricane<br>Loss & LAE Ratio |
|-----------------------|----------------------|--------|--|
|                       | Amount               | Share  |  |
| (1)                   | (2)                  | (3)    | (4)  |
| Tier 1 - Territory 8  | 109,856,744          | 33.3%  | 11.6%  |
| Tier 1 - Territory 9  | 59,905,533           | 18.2%  | 15.9%  |
| Tier 1 - Territory 10 | 155,594,490          | 47.2%  | 15.5%  |
| Tier 2                | 4,279,815            | 1.3%   | 10.4%  |
| Total / Average       | 329,636,582          | 100.0% | 14.2%  |

---

---

Notes:

(2) TWIA data

(3) = (2) / (2) Total

(4) Exhibit 2, Sheet 2a - Sheet 2d

**Texas Windstorm Insurance Association**  
**Residential Property - Wind & Hail**  
**Rate Level Review**

Projected Ultimate Non-Hurricane Loss & LAE Ratio based on TWIA experience  
Tier 1 -- Territory 8 (Galveston County)

| Accident Year<br>Ending<br>9/30/xx | Ultimate<br>Non-Hurricane<br>Loss | LAE<br>Factor | Net<br>Trend<br>Factor | Projected<br>Non-Hurricane<br>Loss & LAE | Earned Premium<br>at Current<br>TWIA Rate Level | Indicated<br>Non-Hurricane<br>Loss & LAE Ratio |
|------------------------------------|-----------------------------------|---------------|------------------------|--|---|--|
| (1)                                | (2)                               | (3)           | (4)                    | (5)                                      | (6)   | (7)  |
| 2009                               | 3,455,233                         | 0.268         | 1.161                  | 5,086,614                                | 121,162,062                                     | 4.2%   |
| 2010                               | 1,264,721                         | 0.268         | 1.161                  | 1,861,856                                | 124,702,532                                     | 1.5%   |
| 2011                               | 1,277,401                         | 0.268         | 1.153                  | 1,867,565                                | 126,684,509                                     | 1.5%   |
| 2012                               | 10,634,874                        | 0.268         | 1.122                  | 15,130,193                               | 128,914,788                                     | 11.7%  |
| 2013                               | 54,112,476                        | 0.268         | 1.114                  | 76,436,686                               | 131,926,783                                     | 57.9%  |
| 2014                               | 523,227                           | 0.268         | 1.092                  | 724,489                                  | 134,663,386                                     | 0.5%   |
| 2015                               | 17,728,951                        | 0.268         | 1.078                  | 24,233,774                               | 136,975,647                                     | 17.7%  |
| 2016                               | 11,392,452                        | 0.268         | 1.083                  | 15,644,616                               | 133,431,908                                     | 11.7%  |
| 2017                               | 2,768,398                         | 0.268         | 1.064                  | 3,734,990                                | 126,682,785                                     | 2.9%   |
| 2018                               | 2,609,112                         | 0.268         | 1.034                  | 3,420,838                                | 115,596,430                                     | 3.0%   |
| <b>Total</b>                       | <b>105,766,845</b>                |               |                        | <b>148,141,621</b>                       | <b>1,280,740,830</b>                            | <b>11.6%</b>                                   |

Notes:

- (2) Exhibit 2, Sheet 3a
- (3) Exhibit 4, Sheet 1
- (4) Exhibit 2 Sheet 5
- (5) = (2) \* [1 + (3)] \* (4)
- (6) Exhibit 10, Sheet 1a
- (7) = (5) / (6)

**Texas Windstorm Insurance Association**  
**Residential Property - Wind & Hail**  
**Rate Level Review**

Projected Ultimate Non-Hurricane Loss & LAE Ratio based on TWIA experience  
Tier 1 -- Territory 9 (Nueces County)

| Accident Year<br>Ending<br>9/30/xx | Ultimate<br>Non-Hurricane<br>Loss | LAE<br>Factor | Net<br>Trend<br>Factor | Projected<br>Non-Hurricane<br>Loss & LAE | Earned Premium<br>at Current<br>TWIA Rate Level | Indicated<br>Non-Hurricane<br>Loss & LAE Ratio |
|------------------------------------|-----------------------------------|---------------|------------------------|--|---|--|
| (1)                                | (2)                               | (3)           | (4)                    | (5)                                      | (6)   | (7)  |
| 2009                               | 536,746                           | 0.268         | 1.161                  | 790,170                                  | 65,908,745                                      | 1.2%   |
| 2010                               | 3,445,556                         | 0.268         | 1.161                  | 5,072,368                                | 69,035,414                                      | 7.3%   |
| 2011                               | 19,199,535                        | 0.268         | 1.153                  | 28,069,797                               | 69,387,124                                      | 40.5%  |
| 2012                               | 20,626,638                        | 0.268         | 1.122                  | 29,345,435                               | 70,391,274                                      | 41.7%  |
| 2013                               | 6,181,885                         | 0.268         | 1.114                  | 8,732,234                                | 71,513,690                                      | 12.2%  |
| 2014                               | 1,625,814                         | 0.268         | 1.092                  | 2,251,193                                | 74,528,934                                      | 3.0%   |
| 2015                               | 9,564,385                         | 0.268         | 1.078                  | 13,073,596                               | 77,646,885                                      | 16.8%  |
| 2016                               | 9,892,632                         | 0.268         | 1.083                  | 13,584,998                               | 76,688,491                                      | 17.7%  |
| 2017                               | 8,292,166                         | 0.268         | 1.064                  | 11,187,392                               | 72,582,595                                      | 15.4%  |
| 2018                               | 1,223,786                         | 0.268         | 1.034                  | 1,604,521                                | 65,531,943                                      | 2.4%   |
| <b>Total</b>                       | <b>80,589,143</b>                 |               |                        | <b>113,711,704</b>                       | <b>713,215,095</b>                              | <b>15.9%</b>                                   |

Notes:

- (2) Exhibit 2, Sheet 3b
- (3) Exhibit 4, Sheet 1
- (4) Exhibit 2 Sheet 5
- (5) = (2) \* [1 + (3)] \* (4)
- (6) Exhibit 10, Sheet 1b
- (7) = (5) / (6)

**Texas Windstorm Insurance Association**  
**Residential Property - Wind & Hail**  
**Rate Level Review**

Projected Ultimate Non-Hurricane Loss & LAE Ratio based on TWIA experience  
Tier 1 -- Territory 10 (Other Tier 1)

| Accident Year<br>Ending<br>9/30/xx | Ultimate<br>Non-Hurricane<br>Loss | LAE<br>Factor | Net<br>Trend<br>Factor | Projected<br>Non-Hurricane<br>Loss & LAE | Earned Premium<br>at Current<br>TWIA Rate Level | Indicated<br>Non-Hurricane<br>Loss & LAE Ratio |
|------------------------------------|-----------------------------------|---------------|------------------------|--|---|--|
| (1)                                | (2)                               | (3)           | (4)                    | (5)                                      | (6)   | (7)  |
| 2009                               | 1,977,943                         | 0.268         | 1.161                  | 2,911,825                                | 174,677,101                                     | 1.7%   |
| 2010                               | 6,663,982                         | 0.268         | 1.161                  | 9,810,368                                | 185,336,084                                     | 5.3%   |
| 2011                               | 56,124,736                        | 0.268         | 1.153                  | 82,054,589                               | 193,033,699                                     | 42.5%  |
| 2012                               | 18,946,421                        | 0.268         | 1.122                  | 26,954,997                               | 209,220,809                                     | 12.9%  |
| 2013                               | 4,833,041                         | 0.268         | 1.114                  | 6,826,922                                | 215,695,773                                     | 3.2%   |
| 2014                               | 2,858,809                         | 0.268         | 1.092                  | 3,958,467                                | 222,006,785                                     | 1.8%   |
| 2015                               | 87,817,897                        | 0.268         | 1.078                  | 120,038,635                              | 226,666,349                                     | 53.0%  |
| 2016                               | 12,627,373                        | 0.268         | 1.083                  | 17,340,464                               | 216,365,340                                     | 8.0%   |
| 2017                               | 23,713,471                        | 0.268         | 1.064                  | 31,993,077                               | 197,982,407                                     | 16.2%  |
| 2018                               | 7,300,788                         | 0.268         | 1.034                  | 9,572,151                                | 171,091,403                                     | 5.6%   |
| <b>Total</b>                       | <b>222,864,461</b>                |               |                        | <b>311,461,495</b>                       | <b>2,012,075,750</b>                            | <b>15.5%</b>                                   |

Notes:

- (2) Exhibit 2, Sheet 3c
- (3) Exhibit 4, Sheet 1
- (4) Exhibit 2 Sheet 5
- (5) = (2) \* [1 + (3)] \* (4)
- (6) Exhibit 10, Sheet 1c
- (7) = (5) / (6)

**Texas Windstorm Insurance Association**  
**Residential Property - Wind & Hail**

**Rate Level Review**

Projected Ultimate Non-Hurricane Loss & LAE Ratio based on TWIA experience  
 Tier 2 -- (Territories 1)

| Accident Year<br>Ending<br>9/30/xx | Ultimate<br>Non-Hurricane<br>Loss | LAE<br>Factor | Net<br>Trend<br>Factor | Projected<br>Non-Hurricane<br>Loss & LAE | Earned Premium<br>at Current<br>TWIA Rate Level | Indicated<br>Non-Hurricane<br>Loss & LAE Ratio |
|------------------------------------|-----------------------------------|---------------|------------------------|--|---|--|
| (1)                                | (2)                               | (3)           | (4)                    | (5)                                      | (6)   | (7)  |
| 2009                               | 551,702                           | 0.268         | 1.161                  | 812,187                                  | 3,324,681                                       | 24.4%  |
| 2010                               | 182,872                           | 0.268         | 1.161                  | 269,215                                  | 3,606,426                                       | 7.5%   |
| 2011                               | 54,382                            | 0.268         | 1.153                  | 79,507                                   | 3,878,435                                       | 2.0%   |
| 2012                               | 259,290                           | 0.268         | 1.122                  | 368,891                                  | 4,306,581                                       | 8.6%   |
| 2013                               | 503,262                           | 0.268         | 1.114                  | 710,884                                  | 4,573,701                                       | 15.5%  |
| 2014                               | 30,902                            | 0.268         | 1.092                  | 42,789                                   | 4,650,368                                       | 0.9%   |
| 2015                               | 328,326                           | 0.268         | 1.078                  | 448,790                                  | 4,748,938                                       | 9.5%   |
| 2016                               | 463,861                           | 0.268         | 1.083                  | 636,994                                  | 4,776,381                                       | 13.3%  |
| 2017                               | 526,346                           | 0.268         | 1.064                  | 710,121                                  | 4,657,598                                       | 15.2%  |
| 2018                               | 304,681                           | 0.268         | 1.034                  | 399,471                                  | 4,410,916                                       | 9.1%   |
| <b>Total</b>                       | <b>3,205,624</b>                  |               |                        | <b>4,478,849</b>                         | <b>42,934,025</b>                               | <b>10.4%</b>                                   |

Notes:

- (2) Exhibit 2, Sheet 3d
- (3) Exhibit 4, Sheet 1
- (4) Exhibit 2 Sheet 5
- (5) = (2) \* [1 + (3)] \* (4)
- (6) Exhibit 10, Sheet 1d
- (7) = (5) / (6)

**Texas Windstorm Insurance Association**  
**Residential Property - Wind & Hail**  
**Rate Level Review**

Projected Ultimate Non-Hurricane Loss  
Tier 1 -- Territory 8 (Galveston County)

| Accident<br>Year | TWIA<br>Non-Hurricane<br>Paid Loss | Development<br>Factor | Ultimate<br>Non-Hurricane<br>Loss |
|------------------|------------------------------------|-----------------------|-----------------------------------|
| (1)              | (2)                                | (3)                   | (4)                               |
| 2009             | 3,455,233                          | 1.000                 | 3,455,233                         |
| 2010             | 1,264,721                          | 1.000                 | 1,264,721                         |
| 2011             | 1,277,401                          | 1.000                 | 1,277,401                         |
| 2012             | 10,634,874                         | 1.000                 | 10,634,874                        |
| 2013             | 54,058,418                         | 1.001                 | 54,112,476                        |
| 2014             | 520,624                            | 1.005                 | 523,227                           |
| 2015             | 17,432,597                         | 1.017                 | 17,728,951                        |
| 2016             | 10,964,824                         | 1.039                 | 11,392,452                        |
| 2017             | 2,530,528                          | 1.094                 | 2,768,398                         |
| 2018             | 2,051,189                          | 1.272                 | 2,609,112                         |
| <b>Total</b>     | <b>104,190,409</b>                 |                       | <b>105,766,845</b>                |

Notes:

- (2) Exhibit 2, Sheet 4a, as of 12/31/18
- (3) Exhibit 3, Sheet 1
- (4) = (2) \* (3)



**Texas Windstorm Insurance Association**  
**Residential Property - Wind & Hail**  
**Rate Level Review**

Projected Ultimate Non-Hurricane Loss  
Tier 1 -- Territory 9 (Nueces County)

| Accident Year | TWIA Non-Hurricane Paid Loss | Development Factor | Ultimate Non-Hurricane Loss |
|---------------|------------------------------|--------------------|-----------------------------|
| (1)           | (2)                          | (3)                | (4)                         |
| 2009          | 536,746                      | 1.000              | 536,746                     |
| 2010          | 3,445,556                    | 1.000              | 3,445,556                   |
| 2011          | 19,199,535                   | 1.000              | 19,199,535                  |
| 2012          | 20,626,638                   | 1.000              | 20,626,638                  |
| 2013          | 6,175,709                    | 1.001              | 6,181,885                   |
| 2014          | 1,617,725                    | 1.005              | 1,625,814                   |
| 2015          | 9,404,508                    | 1.017              | 9,564,385                   |
| 2016          | 9,521,301                    | 1.039              | 9,892,632                   |
| 2017          | 7,579,676                    | 1.094              | 8,292,166                   |
| 2018          | 962,096                      | 1.272              | 1,223,786                   |
| <b>Total</b>  | <b>79,069,490</b>            |                    | <b>80,589,143</b>           |

Notes:

- (2) Exhibit 2, Sheet 4b, as of 12/31/18
- (3) Exhibit 3, Sheet 1
- (4) = (2) \* (3)

**Texas Windstorm Insurance Association**  
**Residential Property - Wind & Hail**  
**Rate Level Review**

Projected Ultimate Non-Hurricane Loss  
Tier 1 -- Territory 10 (Other Tier 1)

---

---

| Accident<br>Year | TWIA<br>Non-Hurricane<br>Paid Loss | Development<br>Factor | Ultimate<br>Non-Hurricane<br>Loss |
|------------------|------------------------------------|-----------------------|-----------------------------------|
| (1)              | (2)                                | (3)                   | (4)                               |
| 2009             | 1,977,943                          | 1.000                 | 1,977,943                         |
| 2010             | 6,663,982                          | 1.000                 | 6,663,982                         |
| 2011             | 56,124,736                         | 1.000                 | 56,124,736                        |
| 2012             | 18,946,421                         | 1.000                 | 18,946,421                        |
| 2013             | 4,828,213                          | 1.001                 | 4,833,041                         |
| 2014             | 2,844,586                          | 1.005                 | 2,858,809                         |
| 2015             | 86,349,948                         | 1.017                 | 87,817,897                        |
| 2016             | 12,153,391                         | 1.039                 | 12,627,373                        |
| 2017             | 21,675,933                         | 1.094                 | 23,713,471                        |
| 2018             | 5,739,613                          | 1.272                 | 7,300,788                         |
| Total            | 217,304,766                        |                       | 222,864,461                       |

---

---

Notes:

- (2) Exhibit 2, Sheet 4c, as of 12/31/18
- (3) Exhibit 3, Sheet 1
- (4) = (2) \* (3)

**Texas Windstorm Insurance Association**  
**Residential Property - Wind & Hail**  
**Rate Level Review**

Projected Ultimate Non-Hurricane Loss  
Tier 2 -- (Territories 1 )

---

---

| Accident<br>Year | TWIA<br>Non-Hurricane<br>Paid Loss | Development<br>Factor | Ultimate<br>Non-Hurricane<br>Loss |
|------------------|------------------------------------|-----------------------|-----------------------------------|
| (1)              | (2)                                | (3)                   | (4)                               |
| 2009             | 551,702                            | 1.000                 | 551,702                           |
| 2010             | 182,872                            | 1.000                 | 182,872                           |
| 2011             | 54,382                             | 1.000                 | 54,382                            |
| 2012             | 259,290                            | 1.000                 | 259,290                           |
| 2013             | 502,759                            | 1.001                 | 503,262                           |
| 2014             | 30,748                             | 1.005                 | 30,902                            |
| 2015             | 322,838                            | 1.017                 | 328,326                           |
| 2016             | 446,449                            | 1.039                 | 463,861                           |
| 2017             | 481,121                            | 1.094                 | 526,346                           |
| 2018             | 239,529                            | 1.272                 | 304,681                           |
| Total            | 3,071,690                          |                       | 3,205,624                         |

---

---

Notes:

- (2) Exhibit 2, Sheet 4d, as of 12/31/18
- (3) Exhibit 3, Sheet 1
- (4) = (2) \* (3)

**Texas Windstorm Insurance Association**  
**Residential Property - Wind & Hail**  
**Rate Level Review**

Summary of TWIA Historical Paid Loss as of 12/31/18  
Tier 1 -- Territory 8 (Galveston County)

---

---

| Accident<br>Year | Paid Loss Excluding Expense |             |            | Total       |
|------------------|-----------------------------|-------------|------------|-------------|
|                  | (1)                         | (2)         | (3)        |             |
| 2009             |                             | 3,455,233   | 0          | 3,455,233   |
| 2010             |                             | 1,264,721   | 0          | 1,264,721   |
| 2011             |                             | 1,277,401   | 0          | 1,277,401   |
| 2012             |                             | 10,634,874  | 0          | 10,634,874  |
| 2013             |                             | 54,058,418  | 0          | 54,058,418  |
| 2014             |                             | 520,624     | 0          | 520,624     |
| 2015             |                             | 17,432,597  | 0          | 17,432,597  |
| 2016             |                             | 10,964,824  | 0          | 10,964,824  |
| 2017             |                             | 2,530,528   | 32,992,606 | 35,523,134  |
| 2018             |                             | 2,051,189   | 0          | 2,051,189   |
| Total            |                             | 104,190,409 | 32,992,606 | 137,183,015 |

---

---

Notes:

(2),(3) Provided by TDI. Accident years ending 9/30/xx

(4) = (2) + (3)

**Texas Windstorm Insurance Association**  
**Residential Property - Wind & Hail**  
**Rate Level Review**

Summary of TWIA Historical Paid Loss as of 12/31/18  
Tier 1 -- Territory 9 (Nueces County)

---

---

| Accident<br>Year | Paid Loss Excluding Expense |             |             | Total |
|------------------|-----------------------------|-------------|-------------|-------|
|                  | Non-Hurricane               | Hurricane   |             |       |
| (1)              | (2)                         | (3)         | (4)         |       |
| 2009             | 536,746                     | 0           | 536,746     |       |
| 2010             | 3,445,556                   | 187,854     | 3,633,410   |       |
| 2011             | 19,199,535                  | 0           | 19,199,535  |       |
| 2012             | 20,626,638                  | 0           | 20,626,638  |       |
| 2013             | 6,175,709                   | 0           | 6,175,709   |       |
| 2014             | 1,617,725                   | 0           | 1,617,725   |       |
| 2015             | 9,404,508                   | 0           | 9,404,508   |       |
| 2016             | 9,521,301                   | 0           | 9,521,301   |       |
| 2017             | 7,579,676                   | 226,922,149 | 234,501,825 |       |
| 2018             | 962,096                     | 0           | 962,096     |       |
| Total            | 79,069,490                  | 227,110,003 | 306,179,493 |       |

---

---

Notes:

(2),(3) Provided by TDI. Accident years ending 9/30/xx

(4) = (2) + (3)

**Texas Windstorm Insurance Association**  
**Residential Property - Wind & Hail**  
**Rate Level Review**

Summary of TWIA Historical Paid Loss as of 12/31/18  
Tier 1 -- Territory 10 (Other Tier 1)

---

---

| Accident<br>Year | Paid Loss Excluding Expense |             |             | Total       |
|------------------|-----------------------------|-------------|-------------|-------------|
|                  | (1)                         | (2)         | (3)         |             |
| 2009             |                             | 1,977,943   | 0           | 1,977,943   |
| 2010             |                             | 6,663,982   | 1,063,585   | 7,727,567   |
| 2011             |                             | 56,124,736  | 0           | 56,124,736  |
| 2012             |                             | 18,946,421  | 0           | 18,946,421  |
| 2013             |                             | 4,828,213   | 0           | 4,828,213   |
| 2014             |                             | 2,844,586   | 0           | 2,844,586   |
| 2015             |                             | 86,349,948  | 0           | 86,349,948  |
| 2016             |                             | 12,153,391  | 0           | 12,153,391  |
| 2017             |                             | 21,675,933  | 576,082,050 | 597,757,983 |
| 2018             |                             | 5,739,613   | 0           | 5,739,613   |
| Total            |                             | 217,304,766 | 577,145,635 | 794,450,401 |

---

---

Notes:

(2) (3) Provided by TDI. Accident years ending 9/30/xx

(4) = (2) + (3)

**Texas Windstorm Insurance Association**  
**Residential Property - Wind & Hail**  
**Rate Level Review**

Summary of TWIA Historical Paid Loss as of 12/31/18  
Tier 2 -- (Territories 1)

---

---

| Accident<br>Year | Paid Loss Excluding Expense |           |           | Total     |
|------------------|-----------------------------|-----------|-----------|-----------|
|                  | (1)                         | (2)       | (3)       |           |
| 2009             |                             | 551,702   | 0         | 551,702   |
| 2010             |                             | 182,872   | 0         | 182,872   |
| 2011             |                             | 54,382    | 0         | 54,382    |
| 2012             |                             | 259,290   | 0         | 259,290   |
| 2013             |                             | 502,759   | 0         | 502,759   |
| 2014             |                             | 30,748    | 0         | 30,748    |
| 2015             |                             | 322,838   | 0         | 322,838   |
| 2016             |                             | 446,449   | 0         | 446,449   |
| 2017             |                             | 481,121   | 3,162,101 | 3,643,222 |
| 2018             |                             | 239,529   | 0         | 239,529   |
| Total            |                             | 3,071,690 | 3,162,101 | 6,233,791 |

---

---

Notes:

(2) (3) Provided by TDI. Accident years ending 9/30/xx

(4) = (2) + (3)

**Texas Windstorm Insurance Association**  
**Residential Property - Wind & Hail**  
**Rate Level Review**  
 Calculation of Net Trend Factors

| Year / Quarter | Average<br>Written premium<br>Per house year<br>At present rates |  |          |
|----------------|--|--|----------|
| (1)            | (2)  |  |          |
|                |  | (3) Current Average Earned Date                | 7/1/2018 |
| 2010 / 3       | 1,615.07   | (4) Current Average Accident Date              | 7/1/2018 |
| 2011 / 3       | 1,611.18   | (5) Prospective Average Earned / Accident Date | 1/1/2021 |
| 2012 / 3       | 1,600.24   | (6) Premium Trend Length                       | 2.500    |
| 2013 / 3       | 1,631.23   | (7) Loss Trend Length                          | 2.500    |
| 2014 / 3       | 1,649.95   | (8) Selected Premium Trend                     | 0.0%     |
| 2015 / 3       | 1,664.45   | (9) Selected Loss Trend                        | 1.3%     |
| 2016 / 3       | 1,667.78   |  |          |
| 2017 / 3       | 1,656.10   |  |          |
| 2018 / 3       | 1,660.23   |  |          |

| Accident Year | Current Premium Trend | Current Loss Trend | Prospective Premium Trend | Prospective Loss Trend | Net Trend Factor |
|---------------|-----------------------|--------------------|---------------------------|------------------------|------------------|
| (10)          | (11)                  | (12)               | (13)                      | (14)                   | (15)             |
| 2009          | 1.028                 | 1.155              | 0.999                     | 1.033                  | 1.161            |
| 2010          | 1.028                 | 1.155              | 0.999                     | 1.033                  | 1.161            |
| 2011          | 1.030                 | 1.149              | 0.999                     | 1.033                  | 1.153            |
| 2012          | 1.037                 | 1.126              | 0.999                     | 1.033                  | 1.122            |
| 2013          | 1.018                 | 1.097              | 0.999                     | 1.033                  | 1.114            |
| 2014          | 1.006                 | 1.063              | 0.999                     | 1.033                  | 1.092            |
| 2015          | 0.997                 | 1.040              | 0.999                     | 1.033                  | 1.078            |
| 2016          | 0.995                 | 1.043              | 0.999                     | 1.033                  | 1.083            |
| 2017          | 1.002                 | 1.032              | 0.999                     | 1.033                  | 1.064            |
| 2018          | 1.000                 | 1.000              | 0.999                     | 1.033                  | 1.034            |

Notes:

- (2) Exhibit 3, Sheet 2 (6)
- (3) Latest Year / Quarter Ending Date - 6 Months
- (4) Latest Accident Year Ending Date - 6 Months
- (5) Rate Effective Date + 12 Months
- (6) = (5) - (3)
- (7) = (5) - (4)
- (8) Exhibit 3, Sheet 2
- (9) Exhibit 3, Sheet 3a
- (11) = (2) Indexed to 2018 / 3
- (12) Exhibit 3, Sheet 3a
- (13) = [1 + (8)] ^ (6)
- (14) = [1 + (9)] ^ (7)
- (15) = [(12) \* (14)] / [(11) \* (13)]



**Texas Windstorm Insurance Association**  
**Residential Property - Wind & Hail**  
**Rate Level Review**

Exhibit 3  
Sheet 1

Paid Loss Development Factors  
Statewide Industry Extended Coverage Dwelling Paid Loss

| Accident Year | <u>Months of Development</u> |         |         |         |         |         |         |         |         |  |
|---------------|------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|--|
|               | 15                           | 27      | 39      | 51      | 63      | 75      | 87      | 99      | 111     |  |
| (1)           | (2)                          | (3)     | (4)     | (5)     | (6)     | (7)     | (8)     | (9)     | (10)    |  |
| 2009          | 114,845                      | 136,583 | 139,262 | 140,625 | 140,941 | 141,037 | 141,064 | 141,075 | 141,084 |  |
| 2010          | 63,706                       | 70,824  | 72,510  | 73,282  | 73,407  | 73,508  | 73,530  | 73,536  | 73,536  |  |
| 2011          | 137,269                      | 154,006 | 156,583 | 157,456 | 157,929 | 157,995 | 158,032 | 158,046 |         |  |
| 2012          | 162,844                      | 196,788 | 232,373 | 242,523 | 245,227 | 246,785 | 247,419 |         |         |  |
| 2013          | 124,050                      | 143,359 | 151,995 | 154,466 | 156,218 | 156,541 |         |         |         |  |
| 2014          | 151,510                      | 178,253 | 187,490 | 191,068 | 191,825 |         |         |         |         |  |
| 2015          | 173,851                      | 200,069 | 206,343 | 208,327 |         |         |         |         |         |  |
| 2016          | 486,124                      | 553,332 | 561,570 |         |         |         |         |         |         |  |
| 2017          | 634,033                      | 775,472 |         |         |         |         |         |         |         |  |
| 2018          | 181,011                      |         |         |         |         |         |         |         |         |  |

| Accident Year | <u>Development Factors</u> |         |         |         |         |         |         |          |           |  |
|---------------|----------------------------|---------|---------|---------|---------|---------|---------|----------|-----------|--|
|               | 15 - 27                    | 27 - 39 | 39 - 51 | 51 - 63 | 63 - 75 | 75 - 87 | 87 - 99 | 99 - 111 | 111 - Ult |  |
| (1)           | (2)                        | (3)     | (4)     | (5)     | (6)     | (7)     | (8)     | (9)      | (10)      |  |
| 2009          | 1.189                      | 1.020   | 1.010   | 1.002   | 1.001   | 1.000   | 1.000   | 1.000    | 1.000     |  |
| 2010          | 1.112                      | 1.024   | 1.011   | 1.002   | 1.001   | 1.000   | 1.000   | 1.000    | 1.000     |  |
| 2011          | 1.122                      | 1.017   | 1.006   | 1.003   | 1.000   | 1.000   | 1.000   |          |           |  |
| 2012          | 1.208                      | 1.181   | 1.044   | 1.011   | 1.006   | 1.003   |         |          |           |  |
| 2013          | 1.156                      | 1.060   | 1.016   | 1.011   | 1.002   |         |         |          |           |  |
| 2014          | 1.177                      | 1.052   | 1.019   | 1.004   |         |         |         |          |           |  |
| 2015          | 1.151                      | 1.031   | 1.010   |         |         |         |         |          |           |  |
| 2016          | 1.138                      | 1.015   |         |         |         |         |         |          |           |  |
| 2017          | 1.223                      |         |         |         |         |         |         |          |           |  |

|                     |       |       |       |       |       |       |       |       |       |       |
|---------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Average             | 1.164 | 1.050 | 1.016 | 1.006 | 1.002 | 1.001 | 1.000 | 1.000 |       |       |
| Avg 5 Year          | 1.169 | 1.068 | 1.019 | 1.006 | 1.002 | 1.001 | 1.000 | 1.000 |       |       |
| Prior               | 1.162 | 1.055 | 1.026 | 1.019 | 1.006 | 1.000 | 1.001 | 1.000 | 1.000 |       |
| Selected            | 1.163 | 1.052 | 1.021 | 1.012 | 1.004 | 1.001 | 1.000 | 1.000 | 1.000 | 1.000 |
| Selected Cumulative | 1.272 | 1.094 | 1.039 | 1.017 | 1.005 | 1.001 | 1.000 | 1.000 | 1.000 | 1.000 |

Notes:  
Provided by TICO. Accident years ending 9/30/xx

**Texas Windstorm Insurance Association**  
**Residential Property - Wind & Hail**  
**Rate Level Review**

Exhibit 3  
 Sheet 1

Incurred Loss Development Factors  
 Statewide Industry Extended Coverage Dwelling Paid Loss

| Accident Year | <u>Months of Development</u> |           |           |           |           |           |           |           |            |             |
|---------------|------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|-------------|
|               | 15<br>(1)                    | 27<br>(2) | 39<br>(3) | 51<br>(4) | 63<br>(5) | 75<br>(6) | 87<br>(7) | 99<br>(8) | 111<br>(9) | 111<br>(10) |
| 2009          |                              | 120,734   | 137,926   | 139,542   | 140,871   | 140,966   | 141,041   | 141,071   | 141,078    | 141,084     |
| 2010          |                              | 66,045    | 71,578    | 72,984    | 73,568    | 73,599    | 73,573    | 73,530    | 73,536     | 73,536      |
| 2011          |                              | 143,685   | 155,082   | 157,261   | 157,739   | 158,014   | 157,995   | 158,050   | 158,046    |             |
| 2012          |                              | 170,023   | 203,480   | 240,439   | 246,180   | 247,027   | 247,422   | 247,520   |            |             |
| 2013          |                              | 127,453   | 147,009   | 154,930   | 155,922   | 156,569   | 156,577   |           |            |             |
| 2014          |                              | 157,426   | 183,366   | 190,278   | 191,866   | 192,056   |           |           |            |             |
| 2015          |                              | 183,266   | 204,239   | 208,541   | 209,008   |           |           |           |            |             |
| 2016          |                              | 498,092   | 556,120   | 562,298   |           |           |           |           |            |             |
| 2017          |                              | 665,247   | 791,814   |           |           |           |           |           |            |             |
| 2018          |                              | 186,500   |           |           |           |           |           |           |            |             |

| Accident Year | <u>Development Factors</u> |                |                |                |                |                |                |                 |                  |                   |
|---------------|----------------------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|------------------|-------------------|
|               | 15 - 27<br>(1)             | 27 - 39<br>(2) | 39 - 51<br>(3) | 51 - 63<br>(4) | 63 - 75<br>(5) | 75 - 87<br>(6) | 87 - 99<br>(7) | 99 - 111<br>(8) | 111 - Ult<br>(9) | 111 - Ult<br>(10) |
| 2009          |                            | 1.142          | 1.012          | 1.010          | 1.001          | 1.001          | 1.000          | 1.000           | 1.000            | 1.000             |
| 2010          |                            | 1.084          | 1.020          | 1.008          | 1.000          | 1.000          | 0.999          | 1.000           | 1.000            | 1.000             |
| 2011          |                            | 1.079          | 1.014          | 1.003          | 1.002          | 1.000          | 1.000          | 1.000           |                  |                   |
| 2012          |                            | 1.197          | 1.182          | 1.024          | 1.003          | 1.002          | 1.000          |                 |                  |                   |
| 2013          |                            | 1.153          | 1.054          | 1.006          | 1.004          | 1.000          |                |                 |                  |                   |
| 2014          |                            | 1.165          | 1.038          | 1.008          | 1.001          |                |                |                 |                  |                   |
| 2015          |                            | 1.114          | 1.021          | 1.002          |                |                |                |                 |                  |                   |
| 2016          |                            | 1.117          | 1.011          |                |                |                |                |                 |                  |                   |
| 2017          |                            | 1.190          |                |                |                |                |                |                 |                  |                   |

|                     |  |       |       |       |       |       |       |       |       |       |
|---------------------|--|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Average             |  | 1.138 | 1.044 | 1.009 | 1.002 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| Avg 5 Year          |  | 1.148 | 1.061 | 1.009 | 1.002 | 1.000 | 1.000 | 1.000 | 1.000 |       |
| Prior               |  |       |       |       |       |       |       |       |       |       |
| Selected            |  | 1.138 | 1.044 | 1.009 | 1.002 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| Cumulative          |  | 1.201 | 1.055 | 1.011 | 1.002 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| Selected Cumulative |  | 1.201 | 1.055 | 1.011 | 1.002 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |

Notes:  
 Provided by TICO. Accident years ending 9/30/xx

**Texas Windstorm Insurance Association**  
**Residential Property - Wind & Hail**  
**Rate Level Review**  
Premium Trend Analysis  
TWIA Residential Earned Premium at Present Rates

| Year / Quarter               | Exposure Written | Written Premium | On-Level Factors | Written Premium at Present Rates | Average Written Premium at Present Rates Quarterly | Average Written Premium at Present Rates Four Quarter Ending | Exponential Fitted Trends |        |        |        |
|------------------------------|------------------|-----------------|------------------|----------------------------------|--|--|---------------------------|--------|--------|--------|
|                              |                  |                 |                  |                                  |  |  | All-Year                  | 5-Year | 4-Year | 3-Year |
| (1)                          | (2)              | (3)             | (4)              | (5)                              | (6)  | (7)  | (8)                       | (9)    | (10)   | (11)   |
| 2009 / 2                     | 68,548           | 80,599,479      | 1.407            | 113,411,561                      | 1,654  |  |                           |        |        |        |
| 2009 / 3                     | 76,008           | 89,719,305      | 1.407            | 126,244,072                      | 1,661  |  |                           |        |        |        |
| 2009 / 4                     | 48,007           | 56,402,471      | 1.407            | 79,363,941                       | 1,653  |  |                           |        |        |        |
| 2010 / 1                     | 47,026           | 54,587,932      | 1.407            | 76,810,702                       | 1,633  | 1,652  | 1612.3                    |        |        |        |
| 2010 / 2                     | 72,174           | 82,603,320      | 1.407            | 116,231,166                      | 1,610  | 1,639  | 1613.5                    |        |        |        |
| 2010 / 3                     | 80,037           | 91,866,506      | 1.407            | 129,265,399                      | 1,615  | 1,625  | 1614.8                    |        |        |        |
| 2010 / 4                     | 50,797           | 58,863,267      | 1.407            | 82,826,528                       | 1,631  | 1,620  | 1616.1                    |        |        |        |
| 2011 / 1                     | 49,776           | 59,951,748      | 1.340            | 80,341,076                       | 1,614  | 1,617  | 1617.3                    |        |        |        |
| 2011 / 2                     | 75,601           | 90,742,856      | 1.340            | 121,604,106                      | 1,608  | 1,616  | 1618.6                    |        |        |        |
| 2011 / 3                     | 82,435           | 99,110,457      | 1.340            | 132,817,491                      | 1,611  | 1,615  | 1619.9                    |        |        |        |
| 2011 / 4                     | 54,497           | 66,729,933      | 1.340            | 89,424,492                       | 1,641  | 1,617  | 1621.1                    |        |        |        |
| 2012 / 1                     | 54,769           | 68,658,174      | 1.276            | 87,627,162                       | 1,600  | 1,614  | 1622.4                    |        |        |        |
| 2012 / 2                     | 77,155           | 96,214,511      | 1.276            | 122,796,806                      | 1,592  | 1,609  | 1623.7                    |        |        |        |
| 2012 / 3                     | 89,431           | 112,131,482     | 1.276            | 143,111,343                      | 1,600  | 1,606  | 1625.0                    |        |        |        |
| 2012 / 4                     | 54,952           | 70,018,382      | 1.276            | 89,363,170                       | 1,626  | 1,603  | 1626.2                    |        |        |        |
| 2013 / 1                     | 54,742           | 71,740,155      | 1.216            | 87,200,607                       | 1,593  | 1,602  | 1627.5                    |        |        |        |
| 2013 / 2                     | 82,182           | 108,632,729     | 1.216            | 132,043,761                      | 1,607  | 1,606  | 1628.8                    |        |        |        |
| 2013 / 3                     | 83,114           | 111,540,208     | 1.216            | 135,577,820                      | 1,631  | 1,615  | 1630.1                    |        |        |        |
| 2013 / 4                     | 60,544           | 81,734,680      | 1.216            | 99,349,014                       | 1,641  | 1,619  | 1631.3                    |        |        |        |
| 2014 / 1                     | 55,592           | 77,867,785      | 1.158            | 90,141,695                       | 1,621  | 1,624  | 1632.6                    | 1640.0 |        |        |
| 2014 / 2                     | 79,155           | 111,616,003     | 1.158            | 129,209,475                      | 1,632  | 1,632  | 1633.9                    | 1640.9 |        |        |
| 2014 / 3                     | 89,874           | 128,096,479     | 1.158            | 148,287,687                      | 1,650  | 1,638  | 1635.2                    | 1641.8 |        |        |
| 2014 / 4                     | 60,646           | 86,711,448      | 1.158            | 100,379,340                      | 1,655  | 1,641  | 1636.5                    | 1642.7 |        |        |
| 2015 / 1                     | 57,651           | 85,327,979      | 1.103            | 94,074,097                       | 1,632  | 1,643  | 1637.8                    | 1643.6 | 1653.1 |        |
| 2015 / 2                     | 82,158           | 122,581,230     | 1.103            | 135,145,806                      | 1,645  | 1,646  | 1639.0                    | 1644.5 | 1653.0 |        |
| 2015 / 3                     | 84,402           | 127,421,809     | 1.103            | 140,482,544                      | 1,664  | 1,650  | 1640.3                    | 1645.5 | 1652.9 |        |
| 2015 / 4                     | 57,308           | 87,342,988      | 1.103            | 96,295,644                       | 1,680  | 1,655  | 1641.6                    | 1646.4 | 1652.8 |        |
| 2016 / 1                     | 54,113           | 84,557,230      | 1.050            | 88,785,092                       | 1,641  | 1,657  | 1642.9                    | 1647.3 | 1652.7 | 1660.5 |
| 2016 / 2                     | 79,991           | 125,845,764     | 1.050            | 132,138,052                      | 1,652  | 1,659  | 1644.2                    | 1648.2 | 1652.7 | 1659.3 |
| 2016 / 3                     | 77,932           | 123,784,247     | 1.050            | 129,973,459                      | 1,668  | 1,660  | 1645.5                    | 1649.1 | 1652.6 | 1658.0 |
| 2016 / 4                     | 51,030           | 81,959,449      | 1.050            | 86,057,421                       | 1,686  | 1,661  | 1646.8                    | 1650.0 | 1652.5 | 1656.8 |
| 2017 / 1                     | 50,991           | 79,037,984      | 1.050            | 82,989,883                       | 1,628  | 1,659  | 1648.1                    | 1650.9 | 1652.4 | 1655.6 |
| 2017 / 2                     | 73,614           | 114,547,681     | 1.050            | 120,275,065                      | 1,634  | 1,654  | 1649.3                    | 1651.9 | 1652.3 | 1654.4 |
| 2017 / 3                     | 68,864           | 108,614,623     | 1.050            | 114,045,354                      | 1,656  | 1,650  | 1650.6                    | 1652.8 | 1652.2 | 1653.2 |
| 2017 / 4                     | 45,960           | 73,697,340      | 1.050            | 77,382,207                       | 1,684  | 1,648  | 1651.9                    | 1653.7 | 1652.2 | 1651.9 |
| 2018 / 1                     | 44,101           | 71,679,332      | 1.000            | 71,679,332                       | 1,625  | 1,649  | 1653.2                    | 1654.6 | 1652.1 | 1650.7 |
| 2018 / 2                     | 63,851           | 104,163,394     | 1.000            | 104,163,394                      | 1,631  | 1,649  | 1654.5                    | 1655.5 | 1652.0 | 1649.5 |
| 2018 / 3                     | 61,408           | 101,951,681     | 1.000            | 101,951,681                      | 1,660  | 1,650  | 1655.8                    | 1656.4 | 1651.9 | 1648.3 |
| 2018 / 4                     | 40,418           | 68,300,637      | 1.000            | 68,300,637                       | 1,690  | 1,650  | 1657.1                    | 1657.4 | 1651.8 | 1647.0 |
| (14) Average Annual Change   |                  |                 |                  |                                  |  |  | 0.3%                      | 0.2%   | 0.0%   | -0.3%  |
| (15) Correlation Coefficient |                  |                 |                  |                                  |  |  | 48.3%                     | 31.2%  | 0.5%   | 72.8%  |
| (16) Selected Premium Trend  |                  |                 |                  |                                  |  |  |                           |        |        | 0.0%   |

Notes: (2) Provided by TWIA (7) annualized average written premium  
(3) Provided by TWIA (8) - (11) = (6) fitted to an exponential distribution  
(4) Cumulative effect of annual rate changes (14) Fitted average annual change  
(5) = (3) \* (4) Indexed to 2018 / 4 (15) Evaluates the predictability of the fitted curve  
(6) = (5) / (2) (16) Selected based on judgment

**Texas Windstorm Insurance Association**

**Residential Property - Wind & Hail**

**Rate Level Review**

Loss Trend Analysis

Summary of Indices and Calculation of Prospective Loss Costs

---

---

| Calendar Year | Statewide | Coastal | Modified | Weighted |
|---------------|-----------|---------|----------|----------|
| Ending        | Boeckh    | Boeckh  | CPI      | Average  |
| 9/30/xx       | (1)       | (2)     | (4)      | (5)      |
| 2009          | 1.181     | 1.176   | 1.091    | 1.155    |
| 2010          | 1.177     | 1.175   | 1.095    | 1.155    |
| 2011          | 1.163     | 1.171   | 1.084    | 1.149    |
| 2012          | 1.138     | 1.148   | 1.060    | 1.126    |
| 2013          | 1.103     | 1.111   | 1.053    | 1.097    |
| 2014          | 1.069     | 1.070   | 1.043    | 1.063    |
| 2015          | 1.042     | 1.044   | 1.029    | 1.040    |
| 2016          | 1.049     | 1.052   | 1.015    | 1.043    |
| 2017          | 1.037     | 1.040   | 1.007    | 1.032    |
| 2018          | 1.000     | 1.000   | 1.000    | 1.000    |

---

---

Factors to Adjust For Prospective Loss Costs

|                  |       |       |       |       |
|------------------|-------|-------|-------|-------|
| (6) Fitted Trend | 1.4%  | 1.4%  | 1.1%  | 1.3%  |
| (7) Cost Factor  | 1.039 | 1.039 | 1.031 | 1.036 |

---

---

Notes:

- (2) = Exhibit 3, Sheet 3b trended forward to 9/30/2018
- (3) = Exhibit 3, Sheet 3c trended forward to 9/30/2018
- (4) = Exhibit 3, Sheet 3d
- (5) = 25% CPI and 75% Boeckh (most appropriate available by year)
- (6) = (2) - (5) fitted to an exponential curve using 5 years' data
- (7) =  $[1 + (6)]^{2.75}$  (trended from 4/1/2018 to 1/1/2021)

**Texas Windstorm Insurance Association**  
**Residential Property - Wind & Hail**  
**Rate Level Review**

Loss Trend Analysis  
Boeckh Residential Construction Index Trend (Statewide)

| Calendar Year<br>Ending | Texas<br>Statewide<br>Index | Fitted Trends       |             | 5 Years |             | 4 Years |             | 3 Years |             |
|-------------------------|-----------------------------|---------------------|-------------|---------|-------------|---------|-------------|---------|-------------|
|                         |                             | All Years<br>Linear | Exponential | Linear  | Exponential | Linear  | Exponential | Linear  | Exponential |
| (1)                     | (2)                         | (3)                 | (4)         | (5)     | (6)         | (7)     | (8)         | (9)     | (10)        |
| 3/31/2009               | 2017.74                     | 1997.07             | 2003.02     |         |             |         |             |         |             |
| 6/30/2009               | 2034.78                     | 2007.67             | 2012.68     |         |             |         |             |         |             |
| 9/30/2009               | 2043.22                     | 2018.27             | 2022.40     |         |             |         |             |         |             |
| 12/31/2009              | 2046.48                     | 2028.86             | 2032.15     |         |             |         |             |         |             |
| 3/31/2010               | 2047.16                     | 2039.46             | 2041.96     |         |             |         |             |         |             |
| 6/30/2010               | 2046.06                     | 2050.05             | 2051.82     |         |             |         |             |         |             |
| 9/30/2010               | 2050.43                     | 2060.65             | 2061.72     |         |             |         |             |         |             |
| 12/31/2010              | 2057.86                     | 2071.25             | 2071.67     |         |             |         |             |         |             |
| 3/31/2011               | 2065.01                     | 2081.84             | 2081.67     |         |             |         |             |         |             |
| 6/30/2011               | 2070.12                     | 2092.44             | 2091.71     |         |             |         |             |         |             |
| 9/30/2011               | 2075.68                     | 2103.04             | 2101.81     |         |             |         |             |         |             |
| 12/31/2011              | 2083.08                     | 2113.63             | 2111.95     |         |             |         |             |         |             |
| 3/31/2012               | 2092.60                     | 2124.23             | 2122.14     |         |             |         |             |         |             |
| 6/30/2012               | 2103.60                     | 2134.82             | 2132.38     |         |             |         |             |         |             |
| 9/30/2012               | 2121.39                     | 2145.42             | 2142.67     |         |             |         |             |         |             |
| 12/31/2012              | 2139.89                     | 2156.02             | 2153.01     |         |             |         |             |         |             |
| 3/31/2013               | 2155.38                     | 2166.61             | 2163.40     |         |             |         |             |         |             |
| 6/30/2013               | 2172.48                     | 2177.21             | 2173.84     |         |             |         |             |         |             |
| 9/30/2013               | 2188.26                     | 2187.81             | 2184.33     |         |             |         |             |         |             |
| 12/31/2013              | 2202.59                     | 2198.40             | 2194.88     |         |             |         |             |         |             |
| 3/31/2014               | 2219.60                     | 2209.00             | 2205.47     | 2239.79 | 2240.75     |         |             |         |             |
| 6/30/2014               | 2238.93                     | 2219.59             | 2216.11     | 2247.89 | 2248.57     |         |             |         |             |
| 9/30/2014               | 2257.35                     | 2230.19             | 2226.81     | 2255.99 | 2256.41     |         |             |         |             |
| 12/31/2014              | 2275.49                     | 2240.79             | 2237.55     | 2264.08 | 2264.28     |         |             |         |             |
| 3/31/2015               | 2293.52                     | 2251.38             | 2248.35     | 2272.18 | 2272.18     | 2277.98 | 2278.82     |         |             |
| 6/30/2015               | 2307.48                     | 2261.98             | 2259.20     | 2280.28 | 2280.11     | 2285.44 | 2286.04     |         |             |
| 9/30/2015               | 2315.94                     | 2272.58             | 2270.10     | 2288.37 | 2288.06     | 2292.90 | 2293.28     |         |             |
| 12/31/2015              | 2319.83                     | 2283.17             | 2281.06     | 2296.47 | 2296.04     | 2300.36 | 2300.55     |         |             |
| 3/31/2016               | 2316.36                     | 2293.77             | 2292.07     | 2304.57 | 2304.05     | 2307.82 | 2307.84     | 2276.75 | 2277.68     |
| 6/30/2016               | 2308.33                     | 2304.36             | 2303.13     | 2312.66 | 2312.09     | 2315.28 | 2315.15     | 2288.64 | 2289.19     |
| 9/30/2016               | 2301.17                     | 2314.96             | 2314.24     | 2320.76 | 2320.16     | 2322.74 | 2322.49     | 2300.54 | 2300.76     |
| 12/31/2016              | 2296.45                     | 2325.56             | 2325.41     | 2328.85 | 2328.25     | 2330.20 | 2329.85     | 2312.43 | 2312.39     |
| 3/31/2017               | 2299.30                     | 2336.15             | 2336.63     | 2336.95 | 2336.37     | 2337.66 | 2337.23     | 2324.33 | 2324.07     |
| 6/30/2017               | 2309.66                     | 2346.75             | 2347.91     | 2345.05 | 2344.52     | 2345.12 | 2344.64     | 2336.22 | 2335.82     |
| 9/30/2017               | 2326.19                     | 2357.35             | 2359.24     | 2353.14 | 2352.70     | 2352.58 | 2352.07     | 2348.12 | 2347.62     |
| 12/31/2017              | 2343.70                     | 2367.94             | 2370.63     | 2361.24 | 2360.91     | 2360.04 | 2359.52     | 2360.02 | 2359.49     |
| 3/31/2018               | 2363.63                     | 2378.54             | 2382.07     | 2369.34 | 2369.14     | 2367.50 | 2367.00     | 2371.91 | 2371.41     |
| 6/30/2018               | 2386.87                     | 2389.13             | 2393.56     | 2377.43 | 2377.41     | 2374.96 | 2374.50     | 2383.81 | 2383.40     |
| 9/30/2018               | 2413.40                     | 2399.73             | 2405.11     | 2385.53 | 2385.70     | 2382.42 | 2382.02     | 2395.70 | 2395.44     |
| 12/31/2018              | 2441.00                     | 2410.33             | 2416.72     | 2393.63 | 2394.02     | 2389.87 | 2389.57     | 2407.60 | 2407.55     |
| Annual Trend            |                             | 1.8%                | 1.9%        | 1.4%    | 1.4%        | 1.2%    | 1.3%        | 2.0%    | 2.0%        |
| R-Squared               |                             | 0.961               | 0.961       | 0.790   | 0.794       | 0.637   | 0.639       | 0.777   | 0.779       |

Notes:

- (2) = Average Index for Austin, Corpus Christi, Dallas, El Paso, Fort Worth, Houston, Odessa, and San Antonio
- (3) - (10) = (2) fitted to linear and exponential distributions

**Texas Windstorm Insurance Association**  
**Residential Property - Wind & Hail**  
**Rate Level Review**

Loss Trend Analysis  
Boeckh Residential Construction Index Trend (Coastal)

| Calendar Year<br>Ending | Texas<br>Coastal<br>Index | Fitted Trends       |             | 5 Years |             | 4 Years |             | 3 Years |             |
|-------------------------|---------------------------|---------------------|-------------|---------|-------------|---------|-------------|---------|-------------|
|                         |                           | All Years<br>Linear | Exponential | Linear  | Exponential | Linear  | Exponential | Linear  | Exponential |
| (1)                     | (2)                       | (3)                 | (4)         | (5)     | (6)         | (7)     | (8)         | (9)     | (10)        |
| 3/31/2009               | 2036.37                   | 2008.85             | 2015.14     |         |             |         |             |         |             |
| 6/30/2009               | 2055.55                   | 2019.48             | 2024.83     |         |             |         |             |         |             |
| 9/30/2009               | 2068.58                   | 2030.12             | 2034.56     |         |             |         |             |         |             |
| 12/31/2009              | 2075.34                   | 2040.75             | 2044.33     |         |             |         |             |         |             |
| 3/31/2010               | 2075.01                   | 2051.39             | 2054.16     |         |             |         |             |         |             |
| 6/30/2010               | 2072.68                   | 2062.02             | 2064.03     |         |             |         |             |         |             |
| 9/30/2010               | 2070.90                   | 2072.65             | 2073.95     |         |             |         |             |         |             |
| 12/31/2010              | 2070.54                   | 2083.29             | 2083.91     |         |             |         |             |         |             |
| 3/31/2011               | 2073.35                   | 2093.92             | 2093.93     |         |             |         |             |         |             |
| 6/30/2011               | 2074.41                   | 2104.55             | 2103.99     |         |             |         |             |         |             |
| 9/30/2011               | 2078.04                   | 2115.19             | 2114.10     |         |             |         |             |         |             |
| 12/31/2011              | 2083.41                   | 2125.82             | 2124.26     |         |             |         |             |         |             |
| 3/31/2012               | 2089.91                   | 2136.45             | 2134.47     |         |             |         |             |         |             |
| 6/30/2012               | 2099.29                   | 2147.09             | 2144.73     |         |             |         |             |         |             |
| 9/30/2012               | 2118.77                   | 2157.72             | 2155.03     |         |             |         |             |         |             |
| 12/31/2012              | 2139.83                   | 2168.36             | 2165.39     |         |             |         |             |         |             |
| 3/31/2013               | 2157.69                   | 2178.99             | 2175.79     |         |             |         |             |         |             |
| 6/30/2013               | 2175.59                   | 2189.62             | 2186.25     |         |             |         |             |         |             |
| 9/30/2013               | 2189.58                   | 2200.26             | 2196.76     |         |             |         |             |         |             |
| 12/31/2013              | 2203.33                   | 2210.89             | 2207.31     |         |             |         |             |         |             |
| 3/31/2014               | 2227.66                   | 2221.52             | 2217.92     | 2252.48 | 2253.54     |         |             |         |             |
| 6/30/2014               | 2252.59                   | 2232.16             | 2228.58     | 2260.86 | 2261.61     |         |             |         |             |
| 9/30/2014               | 2274.95                   | 2242.79             | 2239.29     | 2269.23 | 2269.71     |         |             |         |             |
| 12/31/2014              | 2296.72                   | 2253.42             | 2250.05     | 2277.60 | 2277.83     |         |             |         |             |
| 3/31/2015               | 2310.53                   | 2264.06             | 2260.86     | 2285.97 | 2285.99     | 2289.91 | 2290.87     |         |             |
| 6/30/2015               | 2322.48                   | 2274.69             | 2271.72     | 2294.34 | 2294.17     | 2297.82 | 2298.51     |         |             |
| 9/30/2015               | 2330.34                   | 2285.32             | 2282.64     | 2302.71 | 2302.38     | 2305.73 | 2306.18     |         |             |
| 12/31/2015              | 2333.21                   | 2295.96             | 2293.61     | 2311.08 | 2310.62     | 2313.65 | 2313.87     |         |             |
| 3/31/2016               | 2328.60                   | 2306.59             | 2304.63     | 2319.45 | 2318.90     | 2321.56 | 2321.59     | 2286.52 | 2287.62     |
| 6/30/2016               | 2320.74                   | 2317.23             | 2315.71     | 2327.82 | 2327.20     | 2329.47 | 2329.34     | 2299.45 | 2300.10     |
| 9/30/2016               | 2313.53                   | 2327.86             | 2326.83     | 2336.19 | 2335.53     | 2337.39 | 2337.11     | 2312.38 | 2312.64     |
| 12/31/2016              | 2308.10                   | 2338.49             | 2338.02     | 2344.56 | 2343.89     | 2345.30 | 2344.90     | 2325.31 | 2325.26     |
| 3/31/2017               | 2311.17                   | 2349.13             | 2349.25     | 2352.93 | 2352.28     | 2353.22 | 2352.72     | 2338.24 | 2337.94     |
| 6/30/2017               | 2323.72                   | 2359.76             | 2360.54     | 2361.30 | 2360.70     | 2361.13 | 2360.57     | 2351.17 | 2350.70     |
| 9/30/2017               | 2340.72                   | 2370.39             | 2371.88     | 2369.67 | 2369.15     | 2369.04 | 2368.45     | 2364.10 | 2363.52     |
| 12/31/2017              | 2360.00                   | 2381.03             | 2383.28     | 2378.04 | 2377.63     | 2376.96 | 2376.35     | 2377.03 | 2376.41     |
| 3/31/2018               | 2380.24                   | 2391.66             | 2394.73     | 2386.41 | 2386.14     | 2384.87 | 2384.28     | 2389.96 | 2389.37     |
| 6/30/2018               | 2404.05                   | 2402.29             | 2406.24     | 2394.78 | 2394.69     | 2392.79 | 2392.23     | 2402.89 | 2402.40     |
| 9/30/2018               | 2433.21                   | 2412.93             | 2417.81     | 2403.15 | 2403.26     | 2400.70 | 2400.21     | 2415.82 | 2415.51     |
| 12/31/2018              | 2467.50                   | 2423.56             | 2429.42     | 2411.52 | 2411.86     | 2408.61 | 2408.22     | 2428.75 | 2428.68     |
| Annual Trend            |                           | 1.8%                | 1.9%        | 1.4%    | 1.4%        | 1.3%    | 1.3%        | 2.1%    | 2.2%        |
| R-Squared               |                           | 0.942               | 0.944       | 0.767   | 0.770       | 0.620   | 0.622       | 0.780   | 0.782       |

Notes:

- (2) = Average Index for Corpus Christi and Houston
- (3) - (10) = (2) fitted to linear and exponential distributions

Rate Level Review

Loss Trend Analysis

Modified Consumer Price Index - External Trend

| Calendar Year<br>Ending | Modified<br>CPI | Fitted Trends       |             | 5 Years |             | 4 Years |             | 3 Years |             |
|-------------------------|-----------------|---------------------|-------------|---------|-------------|---------|-------------|---------|-------------|
|                         |                 | All Years<br>Linear | Exponential | Linear  | Exponential | Linear  | Exponential | Linear  | Exponential |
| (1)                     | (2)             | (3)                 | (4)         | (5)     | (6)         | (7)     | (8)         | (9)     | (10)        |
| 9/30/2008               | 181.04          | 176.86              | 177.03      |         |             |         |             |         |             |
| 12/31/2008              | 181.06          | 177.32              | 177.47      |         |             |         |             |         |             |
| 3/31/2009               | 180.55          | 177.79              | 177.92      |         |             |         |             |         |             |
| 6/30/2009               | 180.07          | 178.26              | 178.37      |         |             |         |             |         |             |
| 9/30/2009               | 179.30          | 178.73              | 178.81      |         |             |         |             |         |             |
| 12/31/2009              | 178.80          | 179.20              | 179.26      |         |             |         |             |         |             |
| 3/31/2010               | 178.46          | 179.67              | 179.71      |         |             |         |             |         |             |
| 6/30/2010               | 178.56          | 180.14              | 180.16      |         |             |         |             |         |             |
| 9/30/2010               | 178.59          | 180.60              | 180.62      |         |             |         |             |         |             |
| 12/31/2010              | 178.72          | 181.07              | 181.07      |         |             |         |             |         |             |
| 3/31/2011               | 178.97          | 181.54              | 181.53      |         |             |         |             |         |             |
| 6/30/2011               | 179.61          | 182.01              | 181.98      |         |             |         |             |         |             |
| 9/30/2011               | 180.52          | 182.48              | 182.44      |         |             |         |             |         |             |
| 12/31/2011              | 181.55          | 182.95              | 182.90      |         |             |         |             |         |             |
| 3/31/2012               | 182.78          | 183.42              | 183.36      |         |             |         |             |         |             |
| 6/30/2012               | 183.87          | 183.88              | 183.82      |         |             |         |             |         |             |
| 9/30/2012               | 184.57          | 184.35              | 184.28      |         |             |         |             |         |             |
| 12/31/2012              | 185.03          | 184.82              | 184.74      |         |             |         |             |         |             |
| 3/31/2013               | 185.38          | 185.29              | 185.21      |         |             |         |             |         |             |
| 6/30/2013               | 185.51          | 185.76              | 185.67      |         |             |         |             |         |             |
| 9/30/2013               | 185.82          | 186.23              | 186.14      |         |             |         |             |         |             |
| 12/31/2013              | 186.03          | 186.70              | 186.60      |         |             |         |             |         |             |
| 3/31/2014               | 186.43          | 187.16              | 187.07      | 187.00  | 187.03      |         |             |         |             |
| 6/30/2014               | 186.87          | 187.63              | 187.54      | 187.51  | 187.52      |         |             |         |             |
| 9/30/2014               | 187.59          | 188.10              | 188.01      | 188.01  | 188.02      |         |             |         |             |
| 12/31/2014              | 188.62          | 188.57              | 188.49      | 188.52  | 188.52      |         |             |         |             |
| 3/31/2015               | 189.46          | 189.04              | 188.96      | 189.03  | 189.02      | 189.49  | 189.50      |         |             |
| 6/30/2015               | 189.59          | 189.51              | 189.43      | 189.54  | 189.53      | 189.95  | 189.96      |         |             |
| 9/30/2015               | 190.03          | 189.98              | 189.91      | 190.05  | 190.03      | 190.41  | 190.41      |         |             |
| 12/31/2015              | 190.50          | 190.44              | 190.39      | 190.56  | 190.54      | 190.87  | 190.87      |         |             |
| 3/31/2016               | 190.95          | 190.91              | 190.86      | 191.07  | 191.04      | 191.33  | 191.32      | 191.76  | 191.76      |
| 6/30/2016               | 192.03          | 191.38              | 191.34      | 191.58  | 191.55      | 191.79  | 191.78      | 192.16  | 192.16      |
| 9/30/2016               | 192.82          | 191.85              | 191.82      | 192.08  | 192.06      | 192.25  | 192.24      | 192.56  | 192.56      |
| 12/31/2016              | 193.56          | 192.32              | 192.31      | 192.59  | 192.57      | 192.71  | 192.70      | 192.96  | 192.95      |
| 3/31/2017               | 193.86          | 192.79              | 192.79      | 193.10  | 193.09      | 193.17  | 193.16      | 193.36  | 193.35      |
| 6/30/2017               | 194.07          | 193.26              | 193.27      | 193.61  | 193.60      | 193.63  | 193.62      | 193.76  | 193.75      |
| 9/30/2017               | 194.20          | 193.72              | 193.76      | 194.12  | 194.11      | 194.09  | 194.09      | 194.16  | 194.15      |
| 12/31/2017              | 194.18          | 194.19              | 194.25      | 194.63  | 194.63      | 194.56  | 194.55      | 194.56  | 194.56      |
| 3/31/2018               | 194.71          | 194.66              | 194.73      | 195.14  | 195.15      | 195.02  | 195.02      | 194.96  | 194.96      |
| 6/30/2018               | 195.24          | 195.13              | 195.22      | 195.65  | 195.67      | 195.48  | 195.48      | 195.36  | 195.36      |
| 9/30/2018               | 195.63          | 195.60              | 195.71      | 196.15  | 196.19      | 195.94  | 195.95      | 195.76  | 195.77      |
| 12/31/2018              | 196.26          | 196.07              | 196.20      | 196.66  | 196.71      | 196.40  | 196.42      | 196.16  | 196.17      |
| Annual Trend            |                 | 1.0%                | 1.0%        | 1.0%    | 1.1%        | 0.9%    | 1.0%        | 0.8%    | 0.8%        |
| R-Squared               |                 | 0.943               | 0.942       | 0.974   | 0.973       | 0.964   | 0.963       | 0.931   | 0.930       |

Notes:

- (2) = Weighted average of CPI for Lodging, Apparel, Furnishings, and Medical Care
- (3) - (10) = (2) fitted to linear and exponential distributions

**Texas Windstorm Insurance Association**  
**Residential Property - Wind & Hail**  
**Rate Level Review**

Development of LAE factor Using TWIA Commercial + Residential Experience

| Accident Year         | Projected Ultimate Loss | Projected Ultimate LAE | Ultimate LAE to Loss Ratio | Hurricane Indicator |
|-----------------------|-------------------------|------------------------|----------------------------|---------------------|
| (1)                   | (2)                     | (3)                    | (4)                        | (5)                 |
| 1980                  | 12,911                  | 1,318                  | 0.102                      | H                   |
| 1981                  | 2,512                   | 543                    | 0.216                      |                     |
| 1982                  | 796                     | 565                    | 0.710                      |                     |
| 1983                  | 148,999                 | 9,127                  | 0.061                      | H                   |
| 1984                  | 999                     | 324                    | 0.324                      |                     |
| 1985                  | 512                     | 297                    | 0.580                      |                     |
| 1986                  | 881                     | 505                    | 0.573                      | H                   |
| 1987                  | 1,897                   | 1,056                  | 0.557                      |                     |
| 1988                  | 1,160                   | 357                    | 0.308                      |                     |
| 1989                  | 12,296                  | 3,528                  | 0.287                      | H                   |
| 1990                  | 335                     | 225                    | 0.672                      |                     |
| 1991                  | 1,217                   | 729                    | 0.599                      |                     |
| 1992                  | 489                     | 554                    | 1.133                      |                     |
| 1993                  | 3,375                   | 1,375                  | 0.407                      |                     |
| 1994                  | 679                     | 507                    | 0.747                      |                     |
| 1995                  | 2,977                   | 903                    | 0.303                      |                     |
| 1996                  | 1,166                   | 582                    | 0.499                      |                     |
| 1997                  | 2,964                   | 1,343                  | 0.453                      |                     |
| 1998                  | 22,401                  | 4,732                  | 0.211                      |                     |
| 1999                  | 8,773                   | 2,388                  | 0.272                      | H                   |
| 2000                  | 6,227                   | 1,885                  | 0.303                      |                     |
| 2001                  | 24,605                  | 1,880                  | 0.076                      |                     |
| 2002                  | 5,167                   | 5,226                  | 1.011                      |                     |
| 2003                  | 155,001                 | 5,122                  | 0.033                      | H                   |
| 2004                  | 5,167                   | 1,471                  | 0.285                      |                     |
| 2005                  | 154,981                 | 20,235                 | 0.131                      | H                   |
| 2006                  | 4,276                   | 1,110                  | 0.260                      |                     |
| 2007                  | 15,745                  | 4,941                  | 0.314                      | H                   |
| 2008                  | 2,583,017               | 346,615                | 0.134                      | H                   |
| 2009                  | 10,407                  | 2,219                  | 0.213                      |                     |
| 2010                  | 18,030                  | 4,281                  | 0.237                      |                     |
| 2011                  | 96,290                  | 15,170                 | 0.158                      |                     |
| 2012                  | 67,586                  | 15,858                 | 0.235                      |                     |
| 2013                  | 70,855                  | 13,910                 | 0.196                      |                     |
| 2014                  | 7,047                   | 6,892                  | 0.978                      |                     |
| 2015                  | 137,960                 | 39,988                 | 0.290                      |                     |
| 2016                  | 28,417                  | 15,797                 | 0.556                      |                     |
| 2017                  | 1,374,572               | 274,654                | 0.200                      | H                   |
| 2018                  | 13,184                  | 6,424                  | 0.487                      |                     |
| All Years Total       | 5,005,873               | 814,636                | 0.163                      |                     |
| Hurricane Years Total | 4,467,176               | 668,433                | 0.150                      |                     |
| Non-Hurricane Years   |                         |                        |                            |                     |
| Total                 | 538,697                 | 146,203                | 0.271                      |                     |
| 10 Year               | 454,052                 | 121,649                | 0.268                      |                     |

Notes:

- (2) Exhibit 4, Sheet 2
- (3) Exhibit 4, Sheet 4
- (4) = (3) / (2)
- (5) "H" indicates hurricane year



**Texas Windstorm Insurance Association**  
**Residential Property - Wind & Hail**  
**Rate Level Review**  
Ultimate Loss (TWIA All Lines)

| Accident<br>Year | Incurred<br>Loss<br>at 12/31/18 | Development<br>Factor | Indicated<br>Ultimate<br>Loss |
|------------------|---------------------------------|-----------------------|-------------------------------|
| (1)              | (2)                             | (3)                   | (4)                           |
| 1980             |                                 |                       | 12,911                        |
| 1981             |                                 |                       | 2,512                         |
| 1982             |                                 |                       | 796                           |
| 1983             |                                 |                       | 148,999                       |
| 1984             |                                 |                       | 999                           |
| 1985             |                                 |                       | 512                           |
| 1986             |                                 |                       | 881                           |
| 1987             |                                 |                       | 1,897                         |
| 1988             |                                 |                       | 1,160                         |
| 1989             |                                 |                       | 12,296                        |
| 1990             |                                 |                       | 335                           |
| 1991             |                                 |                       | 1,217                         |
| 1992             |                                 |                       | 489                           |
| 1993             |                                 |                       | 3,375                         |
| 1994             |                                 |                       | 679                           |
| 1995             |                                 |                       | 2,977                         |
| 1996             |                                 |                       | 1,166                         |
| 1997             |                                 |                       | 2,964                         |
| 1998             |                                 |                       | 22,401                        |
| 1999             |                                 |                       | 8,773                         |
| 2000             |                                 |                       | 6,227                         |
| 2001             |                                 |                       | 24,605                        |
| 2002             |                                 |                       | 5,167                         |
| 2003             |                                 |                       | 155,001                       |
| 2004             |                                 |                       | 5,167                         |
| 2005             |                                 |                       | 154,981                       |
| 2006             |                                 |                       | 4,276                         |
| 2007             |                                 |                       | 15,745                        |
| 2008             |                                 |                       | 2,583,017                     |
| 2009             |                                 |                       | 10,407                        |
| 2010             |                                 |                       | 18,030                        |
| 2011             | 96,290                          | 1.000                 | 96,290                        |
| 2012             | 67,586                          | 1.000                 | 67,586                        |
| 2013             | 71,068                          | 0.997                 | 70,855                        |
| 2014             | 7,068                           | 0.997                 | 7,047                         |
| 2015             | 139,777                         | 0.987                 | 137,960                       |
| 2016             | 28,908                          | 0.983                 | 28,417                        |
| 2017             | 1,373,877                       | 1.001                 | 1,374,572                     |
| 2018             | 13,197                          | 0.999                 | 13,184                        |

Notes:

- (2) Exhibit 4, Sheet 3
- (3) Exhibit 4, Sheet 3
- (4) 2011 - 2018: (2) \* (3); 1980 - 2010: from prior TWIA annual statements

**Texas Windstorm Insurance Association**

**Residential Property - Wind & Hail**

**Rate Level Review**

Incurred Loss Development Factors

TWIA Schedule P Incurred Loss (Including IBNR)

| Accident<br>Year | <u>Months of Development</u> |           |           |           |           |           |           |        |
|------------------|------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|--------|
|                  | 12<br>(1)                    | 24<br>(2) | 36<br>(3) | 48<br>(4) | 60<br>(5) | 72<br>(6) | 84<br>(7) | (8)    |
| 2009             |                              | 8,267     | 10,825    | 10,581    | 10,732    | 10,453    | 10,404    | 10,407 |
| 2010             |                              | 15,215    | 18,166    | 18,173    | 18,522    | 18,361    | 18,267    | 18,030 |
| 2011             |                              | 94,870    | 96,967    | 97,503    | 96,828    | 96,263    | 95,964    | 96,290 |
| 2012             |                              | 62,722    | 69,764    | 67,287    | 66,724    | 66,328    | 67,658    | 67,586 |
| 2013             |                              | 77,204    | 75,204    | 72,860    | 71,823    | 71,286    | 71,068    |        |
| 2014             |                              | 6,739     | 7,854     | 7,298     | 7,261     | 7,068     |           |        |
| 2015             |                              | 147,927   | 139,955   | 140,459   | 139,777   |           |           |        |
| 2016             |                              | 31,292    | 29,612    | 28,908    |           |           |           |        |
| 2017             |                              | 1,278,467 | 1,373,877 |           |           |           |           |        |
| 2018             |                              | 13,197    |           |           |           |           |           |        |

| Accident<br>Year | <u>Development Factors</u> |                |                |                |                |                |                 |     |
|------------------|----------------------------|----------------|----------------|----------------|----------------|----------------|-----------------|-----|
|                  | 12 - 24<br>(1)             | 24 - 36<br>(2) | 36 - 48<br>(3) | 48 - 60<br>(4) | 60 - 72<br>(5) | 72 - 84<br>(6) | 84 - Ult<br>(7) | (8) |
| 2009             |                            | 1.309          | 0.977          | 1.014          | 0.974          | 0.995          | 1.000           |     |
| 2010             |                            | 1.194          | 1.000          | 1.019          | 0.991          | 0.995          | 0.987           |     |
| 2011             |                            | 1.022          | 1.006          | 0.993          | 0.994          | 0.997          | 1.003           |     |
| 2012             |                            | 1.112          | 0.964          | 0.992          | 0.994          | 1.020          | 0.999           |     |
| 2013             |                            | 0.974          | 0.969          | 0.986          | 0.993          | 0.997          |                 |     |
| 2014             |                            | 1.165          | 0.929          | 0.995          | 0.973          |                |                 |     |
| 2015             |                            | 0.946          | 1.004          | 0.995          |                |                |                 |     |
| 2016             |                            | 0.946          | 0.976          |                |                |                |                 |     |
| 2017             |                            | 1.075          |                |                |                |                |                 |     |

|               |  |       |       |       |       |       |       |       |
|---------------|--|-------|-------|-------|-------|-------|-------|-------|
| Average       |  | 1.083 | 0.978 | 0.999 | 0.987 | 1.001 | 0.997 |       |
| Avg x hi / lo |  | 1.070 | 0.982 | 0.998 | 0.988 | 0.996 | 1.000 |       |
| Avg 3 Year    |  | 0.989 | 0.970 | 0.992 | 0.987 | 1.005 | 0.996 |       |
| Avg 5 Year    |  | 1.021 | 0.968 | 0.992 | 0.989 | 1.001 | 0.997 |       |
| Prior         |  | 1.054 | 0.984 | 1.003 | 1.005 | 0.993 | 0.993 | 1.000 |
| Selected      |  | 1.041 | 0.977 | 0.996 | 0.990 | 1.000 | 0.997 | 1.000 |
| Cumulative    |  | 0.999 | 0.960 | 0.983 | 0.987 | 0.997 | 0.997 | 1.000 |

**Texas Windstorm Insurance Association**  
**Residential Property - Wind & Hail**  
**Rate Level Review**  
Ultimate LAE (TWIA All Lines)

| Accident Year | Incurred ALAE at 12/31/18 | Development Factor | Indicated Ultimate ALAE | Incurred ULAE | Incurred LAE |        |
|---------------|---------------------------|--------------------|-------------------------|---------------|--------------|--------|
| (1)           | (2)                       | (3)                | (4)                     | (5)           | (6)          |        |
| 1980          |                           |                    |                         |               | 1,318        |        |
| 1981          |                           |                    |                         |               | 543          |        |
| 1982          |                           |                    |                         |               | 565          |        |
| 1983          |                           |                    |                         |               | 9,127        |        |
| 1984          |                           |                    |                         |               | 324          |        |
| 1985          |                           |                    |                         |               | 297          |        |
| 1986          |                           |                    |                         |               | 505          |        |
| 1987          |                           |                    |                         |               | 1,056        |        |
| 1988          |                           |                    |                         |               | 357          |        |
| 1989          |                           |                    |                         | 2,727         | 801          | 3,528  |
| 1990          |                           |                    |                         | 119           | 106          | 225    |
| 1991          |                           |                    |                         | 403           | 326          | 729    |
| 1992          |                           |                    |                         | 270           | 284          | 554    |
| 1993          |                           |                    |                         | 806           | 569          | 1,375  |
| 1994          |                           |                    |                         | 192           | 315          | 507    |
| 1995          |                           |                    |                         | 698           | 205          | 903    |
| 1996          |                           |                    |                         | 355           | 227          | 582    |
| 1997          |                           |                    |                         | 892           | 451          | 1,343  |
| 1998          |                           |                    |                         | 3,920         | 812          | 4,732  |
| 1999          |                           |                    |                         | 1,757         | 631          | 2,388  |
| 2000          |                           |                    |                         | 1,209         | 676          | 1,885  |
| 2001          |                           |                    |                         | 1,207         | 673          | 1,880  |
| 2002          |                           |                    |                         | 3,643         | 1,583        | 5,226  |
| 2003          |                           |                    |                         | 3,239         | 1,883        | 5,122  |
| 2004          |                           |                    |                         | 844           | 627          | 1,471  |
| 2005          |                           |                    |                         | 15,229        | 5,006        | 20,235 |
| 2006          |                           |                    |                         | 860           | 250          | 1,110  |
| 2007          |                           |                    |                         | 2,489         | 2,452        | 4,941  |
| 2008          | 99,668                    | 1.000              | 99,668                  | 246,947       | 346,615      |        |
| 2009          | 223                       | 1.000              | 223                     | 1,996         | 2,219        |        |
| 2010          | 323                       | 1.000              | 323                     | 3,958         | 4,281        |        |
| 2011          | 725                       | 1.000              | 725                     | 14,445        | 15,170       |        |
| 2012          | 896                       | 1.000              | 896                     | 14,962        | 15,858       |        |
| 2013          | 971                       | 1.007              | 978                     | 12,932        | 13,910       |        |
| 2014          | 1,077                     | 1.008              | 1,086                   | 5,806         | 6,892        |        |
| 2015          | 2,749                     | 1.045              | 2,873                   | 37,115        | 39,988       |        |
| 2016          | 746                       | 1.203              | 897                     | 14,900        | 15,797       |        |
| 2017          | 16,490                    | 1.239              | 20,431                  | 254,223       | 274,654      |        |
| 2018          | 301                       | 1.425              | 429                     | 5,995         | 6,424        |        |

Notes:

- (2) Exhibit 4, Sheet 5
- (3) Exhibit 4, Sheet 5
- (4) 2008 - 2018: (2) \* (3); 1986 - 2007: from TWIA's annual statements
- (5) From TWIA's annual statements
- (6) 1986 - 2018: (4) + (5); prior years from prior TWIA annual statements

**Texas Windstorm Insurance Association**

**Residential Property - Wind & Hail**

**Rate Level Review**

Incurred ALAE Development Factors

TWIA Schedule P Incurred ALAE (Including IBNR)

| Accident<br>Year | <u>Months of Development</u> |           |           |           |           |           |           |        |
|------------------|------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|--------|
|                  | 12<br>(1)                    | 24<br>(2) | 36<br>(3) | 48<br>(4) | 60<br>(5) | 72<br>(6) | 84<br>(7) |        |
| 2008             |                              | 167,316   | 139,787   | 106,761   | 111,632   | 120,296   | 92,426    | 99,668 |
| 2009             |                              | 7,335     | 359       | 226       | 231       | 223       | 223       | 223    |
| 2010             |                              | 391       | 312       | 322       | 316       | 335       | 324       | 323    |
| 2011             |                              | 515       | 592       | 609       | 682       | 629       | 745       | 725    |
| 2012             |                              | 516       | 679       | 719       | 632       | 917       | 880       | 896    |
| 2013             |                              | 802       | 806       | 715       | 1,089     | 991       | 971       |        |
| 2014             |                              | 516       | 493       | 1,085     | 1,266     | 1,077     |           |        |
| 2015             |                              | 973       | 1,818     | 2,355     | 2,749     |           |           |        |
| 2016             |                              | 412       | 678       | 746       |           |           |           |        |
| 2017             |                              | 891       | 16,490    |           |           |           |           |        |
| 2018             |                              | 301       |           |           |           |           |           |        |

| Accident<br>Year | <u>Development Factors</u> |                |                |                |                |                |                 |  |
|------------------|----------------------------|----------------|----------------|----------------|----------------|----------------|-----------------|--|
|                  | 12 - 24<br>(1)             | 24 - 36<br>(2) | 36 - 48<br>(3) | 48 - 60<br>(4) | 60 - 72<br>(5) | 72 - 84<br>(6) | 84 - Ult<br>(7) |  |
| 2008             |                            | 0.835          | 0.764          | 1.046          | 1.078          | 0.768          | 1.078           |  |
| 2009             |                            | 0.049          | 0.630          | 1.022          | 0.965          | 1.000          | 1.000           |  |
| 2010             |                            | 0.798          | 1.032          | 0.981          | 1.060          | 0.967          | 0.997           |  |
| 2011             |                            | 1.150          | 1.029          | 1.120          | 0.922          | 1.184          | 0.973           |  |
| 2012             |                            | 1.316          | 1.059          | 0.879          | 1.451          | 0.960          | 1.018           |  |
| 2013             |                            | 1.005          | 0.887          | 1.523          | 0.910          | 0.980          |                 |  |
| 2014             |                            | 0.955          | 2.201          | 1.167          | 0.851          |                |                 |  |
| 2015             |                            | 1.868          | 1.295          | 1.167          |                |                |                 |  |
| 2016             |                            | 1.646          | 1.100          |                |                |                |                 |  |
| 2017             |                            | 18.507         |                |                |                |                |                 |  |

|               |  |       |       |       |       |       |       |       |
|---------------|--|-------|-------|-------|-------|-------|-------|-------|
| Average       |  | 2.813 | 1.111 | 1.113 | 1.034 | 0.977 | 1.013 |       |
| Avg x hi / lo |  | 1.197 | 1.024 | 1.084 | 0.987 | 0.977 | 1.005 |       |
| Avg 3 Year    |  | 7.340 | 1.532 | 1.286 | 1.071 | 1.041 | 0.996 |       |
| Avg 5 Year    |  | 4.796 | 1.308 | 1.171 | 1.039 | 1.018 | 1.013 |       |
| Prior         |  | 1.150 | 1.030 | 1.100 | 1.055 | 0.993 | 1.025 | 1.000 |
| Selected      |  | 1.150 | 1.030 | 1.151 | 1.037 | 1.001 | 1.007 | 1.000 |
| Cumulative    |  | 1.425 | 1.239 | 1.203 | 1.045 | 1.008 | 1.007 | 1.000 |

**Texas Windstorm Insurance Association**  
**Residential Property - Wind & Hail**  
**Rate Level Review**  
 Summary of Indicated Hurricane Loss & LAE Ratios

| Basis for Hurricane Loss Ratio | (1) | Indicated<br>Loss<br>Ratio<br>(2) | LAE<br>Factor<br>(3) | Indicated<br>Loss & LAE<br>Ratio<br>(4) |
|--------------------------------|-----|-----------------------------------|----------------------|---|
| Industry Experience            |     | 36.7%                             | 0.150                | 42.2%                                   |
| <u>Hurricane Models</u>        |     |                                   |                      |   |
| AIR Model                      |     | 48.9%                             | 0.150                | 56.2%                                   |
| RMS Model                      |     | 41.3%                             | 0.150                | 47.5%                                   |
| Average of Models              |     | 45.1%                             | 0.150                | 51.9%                                   |

Notes:

- (2) Exhibit 6 - Exhibit 8, Sheet 1
- (3) Exhibit 4, Sheet 1
- (4) = (2) \* [1 + (3)]

**Texas Windstorm Insurance Association**

**Residential Property - Wind & Hail**

**Rate Level Review**

Industry Experience -- Residential Extended Coverage

1966 - 2018 -- Hurricane Years Only

| Accident Year  | Earned Premium at Current TWIA Rate Level | Incurred Loss Ratio                 |
|--|---|-------------------------------------|
| (1)  | (2)                                       | (3)                                 |
| 1968   | 33,975,804                                | 32.9%                               |
| 1970   | 34,658,928                                | 60.0%                               |
| 1971   | 34,539,514                                | 65.8%                               |
| 1980   | 58,664,250                                | 74.8%                               |
| 1983   | 75,333,571                                | 420.6%                              |
| 1986   | 95,974,159                                | 9.5%                                |
| 1989   | 109,248,693                               | 7.0%                                |
| 1990   | 105,685,439                               | 16.8%                               |
| 1999   | 185,055,377                               | 8.4%                                |
| 2003   | 219,135,228                               | 21.0%                               |
| 2005   | 244,968,041                               | 114.2%                              |
| 2007   | 367,465,453                               | 5.3%                                |
| 2008   | 459,720,537                               | 417.7%                              |
| 2017   | 559,347,767                               | 224.2%                              |
| <hr/>  |   |                                     |
| (4) Simple Average Loss Ratio for Hurricane Years    |   | 105.6%                              |
| (5) Selected Non-Hurricane Loss Ratio                |   | 9.3%                                |
| (6) Average Hurricane Loss Ratio for Hurricane Years |   | 96.3%                               |
| (7) Historical Hurricane Frequency                   |   |                                     |
| (a) 53-Year (1/1/1966 - 12/31/2018)                  |   | 0.283 (1 Hurricane Every 3.5 years) |
| (a) 168-Year (1/1/1851 - 12/31/2018)                 |   | 0.381 (1 Hurricane Every 2.6 years) |
| Selected Frequency                                   |   | 0.381 (1 Hurricane Every 2.6 years) |
| (8) Indicated Hurricane Loss Ratio                   |   | 36.7%                               |

Notes:

- (2) Exhibit 6, Sheet 2. Accident years ending 9/30/xx
- (3) Exhibit 6, Sheet 2. Accident years ending 9/30/xx
- (4) = Average of (3)
- (5) Exhibit 6, Sheet 2
- (6) = (4) - (5)
- (7) Exhibit 9
- (8) = (6) \* (7) Selected

Texas Windstorm Insurance Association

Residential Property - Wind & Hail

Rate Level Review

Industry Experience -- Residential Extended Coverage

1966 - 2018

| Accident Year                  | Earned Premium | Earned Premium at CMR | Earned Premium at Current TWIA Rate Level | Incurred Losses | Incurred Loss Ratio | Hurricane Indicator |
|--------------------------------|----------------|-----------------------|---|-----------------|---------------------|---------------------|
| (1)                            | (2)            | (3)                   | (4)                                       | (5)             | (6)                 | (7)                 |
| 1966                           |                | 13,011,528            | 34,051,169                                | 1,178,131       | 3.5%                |                     |
| 1967                           |                | 13,130,860            | 34,363,461                                | 663,024         | 1.9%                |                     |
| 1968                           |                | 12,982,730            | 33,975,804                                | 11,171,683      | 32.9%               | H                   |
| 1969                           |                | 12,499,176            | 32,710,344                                | 3,218,757       | 9.8%                |                     |
| 1970                           |                | 13,243,763            | 34,658,928                                | 20,786,468      | 60.0%               | H                   |
| 1971                           | 10,640,335     | 13,198,133            | 34,539,514                                | 22,731,206      | 65.8%               | H                   |
| 1972                           | 12,302,040     | 13,902,740            | 36,383,471                                | 2,242,093       | 6.2%                |                     |
| 1973                           | 12,935,382     | 12,724,690            | 33,300,514                                | 4,933,261       | 14.8%               |                     |
| 1974                           | 12,794,652     | 11,637,700            | 30,455,861                                | 2,293,219       | 7.5%                |                     |
| 1975                           | 13,633,616     | 12,392,309            | 32,430,673                                | 3,062,897       | 9.4%                |                     |
| 1976                           | 17,088,846     | 13,884,831            | 36,336,603                                | 1,522,489       | 4.2%                |                     |
| 1977                           | 23,643,216     | 17,474,220            | 45,730,034                                | 972,383         | 2.1%                |                     |
| 1978                           | 28,157,329     | 19,320,941            | 50,562,903                                | 1,449,823       | 2.9%                |                     |
| 1979                           | 32,867,536     | 21,563,567            | 56,431,855                                | 3,940,899       | 7.0%                |                     |
| 1980                           | 32,179,994     | 22,416,603            | 58,664,250                                |                 | 74.8%               | H                   |
| 1981                           | 30,817,037     | 29,693,419            | 77,707,678                                |                 | 3.2%                |                     |
| 1982                           | 28,140,159     | 32,398,474            | 84,786,806                                |                 | 2.3%                |                     |
| 1983                           | 28,786,234     | 39,817,626            | 75,333,571                                |                 | 420.6%              | H                   |
| 1984                           | 20,078,668     | 34,626,400            | 52,545,874                                |                 | 12.4%               |                     |
| 1985                           | 30,043,452     | 53,801,222            | 78,623,714                                |                 | 5.3%                |                     |
| 1986                           | 36,673,352     |                       | 95,974,159                                |                 | 9.5%                | H                   |
| 1987                           | 41,598,709     |                       | 108,863,822                               |                 | 2.4%                |                     |
| 1988                           | 45,044,392     |                       | 117,881,171                               |                 | 10.3%               |                     |
| 1989                           | 41,745,774     |                       | 109,248,693                               |                 | 7.0%                | H                   |
| 1990                           | 40,384,195     |                       | 105,685,439                               |                 | 16.8%               | H                   |
| 1991                           | 46,237,137     |                       | 121,002,587                               |                 | 70.9%               |                     |
| 1992                           | 44,512,572     |                       | 116,901,523                               |                 | 6.3%                |                     |
| 1993                           | 50,741,120     |                       | 131,102,375                               |                 | 10.5%               |                     |
| 1994                           | 57,584,585     |                       | 147,667,297                               |                 | 5.2%                |                     |
| 1995                           | 60,740,049     |                       | 155,822,209                               |                 | 7.2%                |                     |
| 1996                           | 71,865,572     |                       | 183,728,987                               |                 | 3.7%                |                     |
| 1997                           | 79,154,547     |                       | 207,521,219                               |                 | 4.3%                |                     |
| 1998                           | 80,238,260     |                       | 208,993,573                               |                 | 19.4%               |                     |
| 1999                           | 71,026,552     |                       | 185,055,377                               |                 | 8.4%                | H                   |
| 2000                           | 75,114,174     |                       | 179,255,336                               |                 | 5.5%                |                     |
| 2001                           | 74,726,401     |                       | 149,512,083                               |                 | 7.5%                |                     |
| 2002                           | 86,289,350     |                       | 170,408,569                               |                 | 17.3%               |                     |
| 2003                           | 112,200,741    |                       | 219,135,228                               |                 | 21.0%               | H                   |
| 2004                           | 123,050,217    |                       | 233,180,490                               |                 | 1.8%                |                     |
| 2005                           | 135,380,924    |                       | 244,968,041                               |                 | 114.2%              | H                   |
| 2006                           | 154,699,767    |                       | 279,039,773                               |                 | 2.1%                |                     |
| 2007                           | 219,914,305    |                       | 367,465,453                               |                 | 5.3%                | H                   |
| 2008                           | 289,558,186    |                       | 459,720,537                               |                 | 417.7%              | H                   |
| 2009                           | 327,305,758    |                       | 481,844,994                               |                 | 1.9%                |                     |
| 2010                           | 355,219,215    |                       | 492,693,663                               |                 | 3.9%                |                     |
| 2011                           | 370,875,863    |                       | 507,182,054                               |                 | 18.9%               |                     |
| 2012                           | 406,981,851    |                       | 527,628,803                               |                 | 14.0%               |                     |
| 2013                           | 440,952,159    |                       | 544,419,639                               |                 | 16.9%               |                     |
| 2014                           | 477,983,216    |                       | 560,428,049                               |                 | 2.3%                |                     |
| 2015                           | 517,579,765    |                       | 577,523,193                               |                 | 24.8%               |                     |
| 2016                           | 541,982,800    |                       | 578,834,797                               |                 | 8.8%                |                     |
| 2017                           | 533,284,592    |                       | 559,347,767                               |                 | 224.2%              | H                   |
| 2018                           | 516,750,480    |                       | 529,927,437                               |                 | 3.8%                |                     |
| Total / Average                | 6,861,505,076  | 413,720,932           | 10,611,557,367                            |                 | 34.7%               |                     |
| Average of Non-Hurricane Years |                |                       |   |                 | 9.3%                |                     |
| Selected                       |                |                       |   |                 | 9.3%                |                     |

Notes: (2), (3) Provided by TDI. Accident years ending 9/30/xx as of 12/31/2018

(4) 1983 - 2018: Sum of Exhibit 6, Sheet 4 - Sheet 7, (4); 1966 - 1982: (3) \* 2.6

(5) Provided by TDI. Accident years ending 9/30/xx as of 12/31/2010

(6) 1983 - 2018: Exhibit 6, Sheet 3; 1966 - 1981: (5) / (4)

(7) "H" indicates occurrence of hurricane(s) during the time period (years ending 9/30/xx)

| Accident<br>Year | Loss Ratios by Territory / Tier |             |              |        | Weighted<br>Loss Ratio | Wtd Devel'd<br>Loss Ratio |
|------------------|---------------------------------|-------------|--------------|--------|------------------------|---------------------------|
|                  | Territory 8                     | Territory 9 | Territory 10 | Tier 2 |                        |                           |
| (1)              | (2)                             | (3)         | (4)          | (5)    | (6)                    | (7)                       |
| 1983             | 1052.2%                         | 6.2%        | 142.5%       | 145.2% | 420.6%                 | 420.6%                    |
| 1984             | 3.2%                            | 5.8%        | 20.8%        | 33.1%  | 12.4%                  | 12.4%                     |
| 1985             | 1.7%                            | 7.1%        | 6.9%         | 11.1%  | 5.3%                   | 5.3%                      |
| 1986             | 1.0%                            | 2.4%        | 18.2%        | 12.1%  | 9.5%                   | 9.5%                      |
| 1987             | 0.5%                            | 3.5%        | 3.2%         | 6.3%   | 2.4%                   | 2.4%                      |
| 1988             | 4.9%                            | 6.0%        | 15.8%        | 6.4%   | 10.3%                  | 10.3%                     |
| 1989             | 5.5%                            | 5.7%        | 8.3%         | 15.3%  | 7.0%                   | 7.0%                      |
| 1990             | 28.9%                           | 10.4%       | 10.6%        | 21.3%  | 16.8%                  | 16.8%                     |
| 1991             | 58.5%                           | 12.9%       | 103.5%       | 15.4%  | 70.9%                  | 70.9%                     |
| 1992             | 1.2%                            | 11.0%       | 7.7%         | 17.5%  | 6.3%                   | 6.3%                      |
| 1993             | 12.5%                           | 12.8%       | 8.0%         | 21.4%  | 10.5%                  | 10.5%                     |
| 1994             | 2.3%                            | 7.2%        | 6.4%         | 7.6%   | 5.2%                   | 5.2%                      |
| 1995             | 2.8%                            | 10.4%       | 8.6%         | 22.5%  | 7.2%                   | 7.2%                      |
| 1996             | 1.3%                            | 5.9%        | 4.4%         | 9.0%   | 3.7%                   | 3.7%                      |
| 1997             | 1.7%                            | 3.9%        | 6.3%         | 7.7%   | 4.3%                   | 4.3%                      |
| 1998             | 17.6%                           | 10.4%       | 24.4%        | 9.3%   | 19.4%                  | 19.4%                     |
| 1999             | 2.0%                            | 16.6%       | 9.8%         | 9.8%   | 8.4%                   | 8.4%                      |
| 2000             | 0.9%                            | 2.4%        | 9.7%         | 10.9%  | 5.5%                   | 5.5%                      |
| 2001             | 5.4%                            | 8.2%        | 7.9%         | 35.6%  | 7.5%                   | 7.5%                      |
| 2002             | 24.4%                           | 6.9%        | 16.5%        | 10.6%  | 17.3%                  | 17.3%                     |
| 2003             | 5.1%                            | 10.8%       | 36.5%        | 10.3%  | 21.0%                  | 21.0%                     |
| 2004             | 1.3%                            | 2.1%        | 1.9%         | 3.9%   | 1.8%                   | 1.8%                      |
| 2005             | 51.1%                           | 3.1%        | 203.6%       | 37.2%  | 114.2%                 | 114.2%                    |
| 2006             | 1.0%                            | 1.9%        | 2.8%         | 4.9%   | 2.1%                   | 2.1%                      |
| 2007             | 2.7%                            | 2.4%        | 8.3%         | 4.9%   | 5.3%                   | 5.3%                      |
| 2008             | 694.6%                          | 3.0%        | 382.2%       | 418.4% | 417.7%                 | 417.7%                    |
| 2009             | 2.9%                            | 1.0%        | 1.3%         | 9.4%   | 1.9%                   | 1.9%                      |
| 2010             | 1.2%                            | 6.2%        | 4.8%         | 10.9%  | 3.9%                   | 3.9%                      |
| 2011             | 1.0%                            | 28.1%       | 28.4%        | 6.0%   | 18.9%                  | 18.9%                     |
| 2012             | 8.3%                            | 30.8%       | 9.5%         | 85.0%  | 14.0%                  | 14.0%                     |
| 2013             | 40.7%                           | 9.7%        | 2.8%         | 19.6%  | 16.9%                  | 16.9%                     |
| 2014             | 0.5%                            | 2.7%        | 3.1%         | 17.6%  | 2.3%                   | 2.3%                      |
| 2015             | 12.7%                           | 13.4%       | 37.5%        | 35.2%  | 24.8%                  | 24.8%                     |
| 2016             | 8.3%                            | 13.4%       | 6.4%         | 35.7%  | 8.7%                   | 8.8%                      |
| 2017             | 29.4%                           | 323.6%      | 303.1%       | 58.4%  | 212.5%                 | 224.2%                    |
| 2018             | 2.2%                            | 2.0%        | 4.1%         | 9.2%   | 3.2%                   | 3.8%                      |
| Average          | 58.1%                           | 16.9%       | 41.0%        | 33.2%  | 42.2%                  | 42.6%                     |

TWIA 2018 Written Premium by Territory / Tier

|             | Territory 8 | Territory 9 | Territory 10 | Tier 2    | Total       |
|-------------|-------------|-------------|--------------|-----------|-------------|
| (8) Amount  | 109,856,744 | 59,905,533  | 155,594,490  | 4,279,815 | 329,636,582 |
| (9) % Share | 33.3%       | 18.2%       | 47.2%        | 1.3%      | 100.0%      |

Notes:

- (2) Exhibit 6, Sheet 4
- (3) Exhibit 6, Sheet 5
- (4) Exhibit 6, Sheet 6
- (5) Exhibit 6, Sheet 7
- (6) = Weighted average of (2) to (5), using (9)
- (7) = (6) \* loss development factors from Exhibit 3.1b
- (8) Provided by TWIA
- (9) = (8) / (8) Total



## Residential Property - Wind &amp; Hail

## Rate Level Review

Industry Experience -- Residential Extended Coverage

Tier 1 -- Territory 8 (Galveston County)

| Accident Year | Earned Premium | Factor to TWIA Rate Level | Earned Premium at Current TWIA Rate Level | Incurred Loss | Incurred Loss Ratio | premium trend; loss trend |
|---------------|----------------|---------------------------|---|---------------|---------------------|---------------------------|
| (1)           | (2)            | (3)                       | (4)                                       | (5)           | (6)                 |                           |
| 1983          | 4,317,605      | 2.617                     | 11,299,172                                | 118,889,570   | 1052.2%             |                           |
| 1984          | 3,512,853      | 2.617                     | 9,193,136                                 | 292,543       | 3.2%                |                           |
| 1985          | 6,066,870      | 2.617                     | 15,876,999                                | 265,705       | 1.7%                |                           |
| 1986          | 6,846,710      | 2.617                     | 17,917,840                                | 187,218       | 1.0%                |                           |
| 1987          | 7,738,740      | 2.617                     | 20,252,283                                | 111,242       | 0.5%                |                           |
| 1988          | 8,043,378      | 2.617                     | 21,049,520                                | 1,026,666     | 4.9%                |                           |
| 1989          | 8,149,957      | 2.617                     | 21,328,437                                | 1,163,813     | 5.5%                |                           |
| 1990          | 7,816,199      | 2.617                     | 20,454,993                                | 5,908,943     | 28.9%               |                           |
| 1991          | 8,645,208      | 2.617                     | 22,624,509                                | 13,225,287    | 58.5%               |                           |
| 1992          | 5,826,467      | 2.617                     | 15,247,864                                | 180,484       | 1.2%                |                           |
| 1993          | 5,825,916      | 2.617                     | 15,246,422                                | 1,900,088     | 12.5%               |                           |
| 1994          | 6,996,874      | 2.617                     | 18,310,819                                | 420,038       | 2.3%                |                           |
| 1995          | 8,737,576      | 2.617                     | 22,866,236                                | 644,169       | 2.8%                |                           |
| 1996          | 11,652,672     | 2.617                     | 30,495,043                                | 406,004       | 1.3%                |                           |
| 1997          | 12,573,252     | 2.617                     | 32,904,200                                | 573,343       | 1.7%                |                           |
| 1998          | 13,838,930     | 2.617                     | 36,216,480                                | 6,371,206     | 17.6%               |                           |
| 1999          | 14,103,814     | 2.593                     | 36,572,405                                | 742,130       | 2.0%                |                           |
| 2000          | 15,784,218     | 2.386                     | 37,653,944                                | 324,948       | 0.9%                |                           |
| 2001          | 17,776,666     | 2.013                     | 35,786,511                                | 1,947,817     | 5.4%                |                           |
| 2002          | 20,514,469     | 2.013                     | 41,298,029                                | 10,059,284    | 24.4%               |                           |
| 2003          | 25,868,450     | 2.013                     | 52,076,220                                | 2,672,918     | 5.1%                |                           |
| 2004          | 30,357,860     | 1.920                     | 58,274,910                                | 731,759       | 1.3%                |                           |
| 2005          | 36,780,457     | 1.837                     | 67,557,818                                | 34,527,644    | 51.1%               |                           |
| 2006          | 43,562,211     | 1.832                     | 79,822,419                                | 813,430       | 1.0%                |                           |
| 2007          | 59,282,257     | 1.749                     | 103,685,428                               | 2,757,645     | 2.7%                |                           |
| 2008          | 73,789,694     | 1.650                     | 121,718,652                               | 845,466,768   | 694.6%              |                           |
| 2009          | 81,999,709     | 1.499                     | 122,893,429                               | 3,581,024     | 2.9%                |                           |
| 2010          | 89,665,314     | 1.407                     | 126,202,213                               | 1,451,547     | 1.2%                |                           |
| 2011          | 93,230,854     | 1.373                     | 127,979,548                               | 1,329,886     | 1.0%                |                           |
| 2012          | 99,629,727     | 1.307                     | 130,253,235                               | 10,756,644    | 8.3%                |                           |
| 2013          | 107,104,250    | 1.245                     | 133,375,327                               | 54,316,145    | 40.7%               |                           |
| 2014          | 114,784,032    | 1.186                     | 136,160,810                               | 691,708       | 0.5%                |                           |
| 2015          | 122,782,019    | 1.130                     | 138,739,529                               | 17,655,480    | 12.7%               |                           |
| 2016          | 127,007,324    | 1.077                     | 136,730,973                               | 11,289,476    | 8.3%                |                           |
| 2017          | 126,002,753    | 1.050                     | 132,302,891                               | 38,944,566    | 29.4%               |                           |
| 2018          | 122,707,420    | 1.026                     | 125,841,852                               | 2,791,799     | 2.2%                |                           |
| Total         | 1,549,322,705  |                           | 2,276,210,096                             | 1,194,418,937 | 52.5%               |                           |

## Notes:

(2) Provided by TDI. Accident years ending 9/30/xx as of 12/31/2018

(3) 1998 and prior judgementally selected; 1999 - 2018 based on TWIA on-level factors

(4) = (2) \* (3)

(5) Provided by TDI. Accidn't yrs ending 9/30/xx as of 12/31/2018; 2008 IKE incurred loss was adjusted down by \$206,858,309 to incorporate the statutory limitations on litigation cost that House Bill 3 provides

(6) = (5) / (4)

**Texas Windstorm Insurance Association**

**Residential Property - Wind & Hail**

**Rate Level Review**

Industry Experience -- Residential Extended Coverage

Tier 1 -- Territory 9 (Nueces County)

| Accident Year | Earned Premium     | Factor to TWIA Rate Level | Earned Premium at Current TWIA Rate Level | Incurred Loss      | Incurred Loss Ratio |
|---------------|--------------------|---------------------------|---|--------------------|---------------------|
| (1)           | (2)                | (3)                       | (4)                                       | (5)                | (6)                 |
| 1983          | 2,331,938          | 2.617                     | 6,102,682                                 | 377,010            | 6.2%                |
| 1984          | 1,632,317          | 2.617                     | 4,271,774                                 | 249,086            | 5.8%                |
| 1985          | 2,505,564          | 2.617                     | 6,557,061                                 | 467,721            | 7.1%                |
| 1986          | 2,977,992          | 2.617                     | 7,793,405                                 | 189,449            | 2.4%                |
| 1987          | 3,639,667          | 2.617                     | 9,525,009                                 | 335,212            | 3.5%                |
| 1988          | 3,971,251          | 2.617                     | 10,392,764                                | 626,491            | 6.0%                |
| 1989          | 3,702,536          | 2.617                     | 9,689,537                                 | 550,215            | 5.7%                |
| 1990          | 3,519,306          | 2.617                     | 9,210,024                                 | 955,271            | 10.4%               |
| 1991          | 4,065,190          | 2.617                     | 10,638,602                                | 1,367,254          | 12.9%               |
| 1992          | 4,065,190          | 2.617                     | 10,638,602                                | 1,170,578          | 11.0%               |
| 1993          | 3,907,712          | 2.617                     | 10,226,482                                | 1,312,776          | 12.8%               |
| 1994          | 4,552,395          | 2.617                     | 11,913,618                                | 856,369            | 7.2%                |
| 1995          | 5,710,806          | 2.617                     | 14,945,179                                | 1,552,987          | 10.4%               |
| 1996          | 6,908,552          | 2.617                     | 18,079,681                                | 1,061,115          | 5.9%                |
| 1997          | 8,568,168          | 2.617                     | 22,422,896                                | 882,561            | 3.9%                |
| 1998          | 8,425,344          | 2.617                     | 22,049,125                                | 2,289,890          | 10.4%               |
| 1999          | 8,803,621          | 2.593                     | 22,828,548                                | 3,778,386          | 16.6%               |
| 2000          | 8,465,256          | 2.386                     | 20,194,239                                | 485,581            | 2.4%                |
| 2001          | 8,437,094          | 2.013                     | 16,984,859                                | 1,394,445          | 8.2%                |
| 2002          | 8,894,552          | 2.013                     | 17,905,775                                | 1,227,528          | 6.9%                |
| 2003          | 10,534,795         | 2.013                     | 21,207,776                                | 2,295,803          | 10.8%               |
| 2004          | 13,881,847         | 1.920                     | 26,647,576                                | 569,877            | 2.1%                |
| 2005          | 15,458,506         | 1.837                     | 28,393,963                                | 872,451            | 3.1%                |
| 2006          | 17,471,646         | 1.832                     | 32,014,652                                | 621,501            | 1.9%                |
| 2007          | 19,888,512         | 1.749                     | 34,785,263                                | 833,793            | 2.4%                |
| 2008          | 29,704,042         | 1.650                     | 48,997,844                                | 1,468,028          | 3.0%                |
| 2009          | 40,565,108         | 1.499                     | 60,795,157                                | 615,469            | 1.0%                |
| 2010          | 46,363,445         | 1.407                     | 65,255,661                                | 4,059,049          | 6.2%                |
| 2011          | 51,529,115         | 1.373                     | 70,734,875                                | 19,843,778         | 28.1%               |
| 2012          | 52,931,755         | 1.307                     | 69,201,558                                | 21,286,940         | 30.8%               |
| 2013          | 56,334,273         | 1.245                     | 70,152,231                                | 6,825,640          | 9.7%                |
| 2014          | 60,101,696         | 1.186                     | 71,294,722                                | 1,913,725          | 2.7%                |
| 2015          | 65,642,137         | 1.130                     | 74,173,395                                | 9,932,478          | 13.4%               |
| 2016          | 72,124,134         | 1.077                     | 77,645,940                                | 10,418,298         | 13.4%               |
| 2017          | 76,436,084         | 1.050                     | 80,257,888                                | 259,698,732        | 323.6%              |
| 2018          | 77,008,517         | 1.026                     | 78,975,618                                | 1,542,253          | 2.0%                |
| <b>Total</b>  | <b>811,060,063</b> |                           | <b>1,172,903,981</b>                      | <b>363,927,740</b> | <b>31.0%</b>        |

Notes:

(2) Provided by TDI. Accident years ending 9/30/xx as of 12/31/2018

(3) 1998 and prior judgementally selected; 1999 - 2018 based on TWIA on-level factors

(4) = (2) \* (3)

(5) Provided by TDI. Accidn't yrs ending 9/30/xx as of 12/31/2018

(6) = (5) / (4)

**Texas Windstorm Insurance Association**

**Residential Property - Wind & Hail**

**Rate Level Review**

Industry Experience -- Residential Extended Coverage

Tier 1 -- Territory 10 (Other Tier 1)

| Accident Year | Earned Premium       | Factor to TWIA Rate Level | Earned Premium at Current TWIA Rate Level | Incurred Loss        | Incurred Loss Ratio |
|---------------|----------------------|---------------------------|---|----------------------|---------------------|
| (1)           | (2)                  | (3)                       | (4)                                       | (5)                  | (6)                 |
| 1983          | 5,888,781            | 2.617                     | 15,410,940                                | 21,953,626           | 142.5%              |
| 1984          | 3,924,651            | 2.617                     | 10,270,812                                | 2,135,063            | 20.8%               |
| 1985          | 5,808,825            | 2.617                     | 15,201,695                                | 1,055,065            | 6.9%                |
| 1986          | 6,993,722            | 2.617                     | 18,302,570                                | 3,338,312            | 18.2%               |
| 1987          | 7,677,374            | 2.617                     | 20,091,688                                | 634,637              | 3.2%                |
| 1988          | 8,284,768            | 2.617                     | 21,681,238                                | 3,434,130            | 15.8%               |
| 1989          | 7,733,295            | 2.617                     | 20,238,033                                | 1,670,422            | 8.3%                |
| 1990          | 7,568,146            | 2.617                     | 19,805,838                                | 2,095,151            | 10.6%               |
| 1991          | 8,287,605            | 2.617                     | 21,688,662                                | 22,444,044           | 103.5%              |
| 1992          | 8,059,407            | 2.617                     | 21,091,468                                | 1,625,108            | 7.7%                |
| 1993          | 8,448,603            | 2.617                     | 22,109,994                                | 1,776,572            | 8.0%                |
| 1994          | 9,743,293            | 2.617                     | 25,498,198                                | 1,637,915            | 6.4%                |
| 1995          | 10,745,995           | 2.617                     | 28,122,269                                | 2,416,675            | 8.6%                |
| 1996          | 13,294,968           | 2.617                     | 34,792,931                                | 1,520,229            | 4.4%                |
| 1997          | 15,708,220           | 2.617                     | 41,108,412                                | 2,569,544            | 6.3%                |
| 1998          | 16,168,136           | 2.617                     | 42,312,012                                | 10,312,506           | 24.4%               |
| 1999          | 14,452,667           | 2.593                     | 37,477,010                                | 3,655,754            | 9.8%                |
| 2000          | 14,453,385           | 2.386                     | 34,479,183                                | 3,332,580            | 9.7%                |
| 2001          | 15,173,521           | 2.013                     | 30,546,075                                | 2,426,814            | 7.9%                |
| 2002          | 17,843,905           | 2.013                     | 35,921,871                                | 5,925,066            | 16.5%               |
| 2003          | 23,423,208           | 2.013                     | 47,153,662                                | 17,213,668           | 36.5%               |
| 2004          | 27,306,202           | 1.920                     | 52,416,951                                | 990,613              | 1.9%                |
| 2005          | 31,012,304           | 1.837                     | 56,962,957                                | 115,989,785          | 203.6%              |
| 2006          | 36,545,725           | 1.832                     | 66,965,567                                | 1,842,548            | 2.8%                |
| 2007          | 69,945,120           | 1.749                     | 122,334,912                               | 10,105,722           | 8.3%                |
| 2008          | 110,187,567          | 1.650                     | 181,758,202                               | 694,640,836          | 382.2%              |
| 2009          | 128,275,387          | 1.499                     | 192,247,050                               | 2,522,159            | 1.3%                |
| 2010          | 143,236,007          | 1.407                     | 201,601,937                               | 9,656,553            | 4.8%                |
| 2011          | 151,387,931          | 1.373                     | 207,812,737                               | 59,069,922           | 28.4%               |
| 2012          | 170,159,709          | 1.307                     | 222,462,243                               | 21,172,040           | 9.5%                |
| 2013          | 183,495,510          | 1.245                     | 228,504,225                               | 6,488,552            | 2.8%                |
| 2014          | 197,640,983          | 1.186                     | 234,448,607                               | 7,195,229            | 3.1%                |
| 2015          | 212,320,998          | 1.130                     | 239,915,547                               | 89,893,014           | 37.5%               |
| 2016          | 218,795,204          | 1.077                     | 235,546,111                               | 14,998,519           | 6.4%                |
| 2017          | 212,533,686          | 1.050                     | 223,160,370                               | 676,342,414          | 303.1%              |
| 2018          | 201,512,669          | 1.026                     | 206,660,098                               | 8,373,757            | 4.1%                |
| <b>Total</b>  | <b>2,324,037,477</b> |                           | <b>3,236,102,077</b>                      | <b>1,832,454,544</b> | <b>56.6%</b>        |

Notes:

(2) Provided by TDI. Accident years ending 9/30/xx as of 12/31/2018

(3) 1998 and prior judgementally selected; 1999 - 2016 based on TWIA on-level factors

(4) = (2) \* (3)

(5) Provided by TDI. Accidn't yrs ending 9/30/xx as of 12/31/2018

(6) = (5) / (4)

**Texas Windstorm Insurance Association**

**Residential Property - Wind & Hail**

**Rate Level Review**

Industry Experience -- Residential Extended Coverage

Tier 2 -- (Territories 1 and 11)

| Accident Year | Earned Premium       | Factor to TWIA Rate Level | Earned Premium at Current TWIA Rate Level | Incurred Loss        | Incurred Loss Ratio |
|---------------|----------------------|---------------------------|---|----------------------|---------------------|
| (1)           | (2)                  | (3)                       | (4)                                       | (5)                  | (6)                 |
| 1983          | 16,247,909           | 2.617                     | 42,520,778                                | 61,752,490           | 145.2%              |
| 1984          | 11,008,847           | 2.617                     | 28,810,153                                | 9,535,536            | 33.1%               |
| 1985          | 15,662,193           | 2.617                     | 40,987,959                                | 4,532,749            | 11.1%               |
| 1986          | 19,854,927           | 2.617                     | 51,960,344                                | 6,306,903            | 12.1%               |
| 1987          | 22,542,928           | 2.617                     | 58,994,843                                | 3,739,010            | 6.3%                |
| 1988          | 24,744,994           | 2.617                     | 64,757,649                                | 4,139,098            | 6.4%                |
| 1989          | 22,159,987           | 2.617                     | 57,992,686                                | 8,884,751            | 15.3%               |
| 1990          | 21,480,544           | 2.617                     | 56,214,584                                | 11,997,188           | 21.3%               |
| 1991          | 25,239,134           | 2.617                     | 66,050,814                                | 10,178,608           | 15.4%               |
| 1992          | 26,718,987           | 2.617                     | 69,923,589                                | 12,221,034           | 17.5%               |
| 1993          | 31,914,206           | 2.617                     | 83,519,477                                | 17,910,197           | 21.4%               |
| 1994          | 35,133,612           | 2.617                     | 91,944,663                                | 6,968,697            | 7.6%                |
| 1995          | 34,347,927           | 2.617                     | 89,888,525                                | 20,240,594           | 22.5%               |
| 1996          | 38,349,764           | 2.617                     | 100,361,332                               | 9,046,495            | 9.0%                |
| 1997          | 42,447,731           | 2.617                     | 111,085,712                               | 8,514,675            | 7.7%                |
| 1998          | 41,427,572           | 2.617                     | 108,415,956                               | 10,127,907           | 9.3%                |
| 1999          | 34,004,815           | 2.593                     | 88,177,414                                | 8,680,187            | 9.8%                |
| 2000          | 36,439,477           | 2.386                     | 86,927,969                                | 9,518,422            | 10.9%               |
| 2001          | 32,881,662           | 2.013                     | 66,194,638                                | 23,547,404           | 35.6%               |
| 2002          | 37,396,181           | 2.013                     | 75,282,893                                | 7,950,367            | 10.6%               |
| 2003          | 49,027,236           | 2.013                     | 98,697,570                                | 10,177,909           | 10.3%               |
| 2004          | 49,927,649           | 1.920                     | 95,841,052                                | 3,738,542            | 3.9%                |
| 2005          | 50,116,517           | 1.837                     | 92,053,303                                | 34,201,898           | 37.2%               |
| 2006          | 54,703,319           | 1.832                     | 100,237,135                               | 4,909,932            | 4.9%                |
| 2007          | 60,982,886           | 1.749                     | 106,659,850                               | 5,242,698            | 4.9%                |
| 2008          | 65,015,817           | 1.650                     | 107,245,838                               | 448,708,416          | 418.4%              |
| 2009          | 70,667,217           | 1.499                     | 105,909,359                               | 9,952,501            | 9.4%                |
| 2010          | 70,788,779           | 1.407                     | 99,633,851                                | 10,826,541           | 10.9%               |
| 2011          | 73,325,323           | 1.373                     | 100,654,894                               | 5,992,356            | 6.0%                |
| 2012          | 80,858,142           | 1.307                     | 105,711,768                               | 89,876,917           | 85.0%               |
| 2013          | 90,250,703           | 1.245                     | 112,387,856                               | 22,049,904           | 19.6%               |
| 2014          | 99,916,064           | 1.186                     | 118,523,910                               | 20,906,458           | 17.6%               |
| 2015          | 110,352,614          | 1.130                     | 124,694,722                               | 43,880,545           | 35.2%               |
| 2016          | 119,744,188          | 1.077                     | 128,911,773                               | 46,061,809           | 35.7%               |
| 2017          | 117,739,636          | 1.050                     | 123,626,618                               | 72,170,328           | 58.4%               |
| 2018          | 115,499,554          | 1.026                     | 118,449,869                               | 10,839,197           | 9.2%                |
| <b>Total</b>  | <b>1,615,679,851</b> |                           | <b>2,937,174,858</b>                      | <b>1,012,318,738</b> | <b>34.5%</b>        |

Notes:

(2) Provided by TDI. Accident years ending 9/30/xx as of 12/31/2018

(3) 1998 and prior judgementally selected; 1999 - 2018 based on TWIA on-level factors

(4) = (2) \* (3)

(5) Provided by TDI. Accidn't yrs ending 9/30/xx as of 12/31/2018

(6) = (5) / (4)

**Texas Windstorm Insurance Association**  
**Residential Property - Wind & Hail**  
**Rate Level Review**  
Hurricane Loss Ratio -- AIR Model

| County  | TWIA Insured<br>Values (000s)<br>as of 11/30/18 | Modeled<br>Loss Cost | Expected Annual<br>Hurricane Loss |
|---|---|----------------------|-----------------------------------|
| (1)   | (2)   | (3)                  | (4)                               |
| Aransas   | 1,598,461                                       | 2.711                | 4,333,428                         |
| Brazoria  | 10,497,828                                      | 1.746                | 18,329,208                        |
| Calhoun   | 884,696   | 3.225                | 2,853,145                         |
| Cameron   | 2,423,053                                       | 1.753                | 4,247,612                         |
| Chambers  | 1,499,444                                       | 1.722                | 2,582,043                         |
| Galveston   | 18,651,386                                      | 4.189                | 78,130,656                        |
| Harris  | 1,080,645                                       | 4.358                | 4,709,451                         |
| Jefferson   | 6,663,167                                       | 2.076                | 13,832,735                        |
| Kenedy  | 5,620   | 1.084                | 6,092                             |
| Kleberg   | 199,255   | 0.997                | 198,657                           |
| Matagorda   | 1,141,967                                       | 2.848                | 3,252,322                         |
| Nueces  | 10,586,224                                      | 2.627                | 27,810,010                        |
| Refugio   | 78,703  | 1.619                | 127,420                           |
| San Patricio  | 1,774,969                                       | 2.013                | 3,573,013                         |
| Willacy   | 82,347  | 2.126                | 175,070                           |
| <b>Total</b>  | <b>57,167,765</b>                               | <b>2.958</b>         | <b>164,160,862</b>                |
| (5) Inforce-Premium as of Nov 30, 2018 at Present Rates |   |                      | 335,447,380                       |
| (6) Indicated Hurricane Loss Ratio                      |   |                      | 48.9%                             |

Notes:

- (2) Provided by TWIA
- (3) Exhibit 7, Sheet 2
- (4) = (2) \* (3)
- (5) Provided by TWIA
- (6) = (4) Total / (5)

**Texas Windstorm Insurance Association**  
**Residential Property - Wind & Hail**  
**Rate Level Review**  
AIR Simulated Hurricane Results

| County       | TWIA Insured<br>Values (000s)<br>as of 11/30/18 | Average<br>Annual<br>Modeled Loss | Provision for<br>Storm Surge | Modeled<br>Loss Cost |
|--------------|---|-----------------------------------|------------------------------|----------------------|
| (1)          | (2)   | (3)                               | (4)                          | (5)                  |
| Aransas      | 1,598,461                                       | 4,316,766                         | 1.004                        | 2.711                |
| Brazoria     | 10,497,828                                      | 18,253,087                        | 1.004                        | 1.746                |
| Calhoun      | 884,696   | 2,841,463                         | 1.004                        | 3.225                |
| Cameron      | 2,423,053                                       | 4,230,069                         | 1.004                        | 1.753                |
| Chambers     | 1,499,444                                       | 2,572,488                         | 1.004                        | 1.722                |
| Galveston    | 18,651,386                                      | 77,821,106                        | 1.004                        | 4.189                |
| Harris       | 1,080,645                                       | 4,691,123                         | 1.004                        | 4.358                |
| Jefferson    | 6,663,167                                       | 13,776,645                        | 1.004                        | 2.076                |
| Kenedy       | 5,620   | 6,067                             | 1.004                        | 1.084                |
| Kleberg      | 199,255   | 197,916                           | 1.004                        | 0.997                |
| Matagorda    | 1,141,967                                       | 3,239,774                         | 1.004                        | 2.848                |
| Nueces       | 10,586,224                                      | 27,703,630                        | 1.004                        | 2.627                |
| Refugio      | 78,703  | 126,893                           | 1.004                        | 1.619                |
| San Patricio | 1,774,969                                       | 3,559,410                         | 1.004                        | 2.013                |
| Willacy      | 82,347  | 174,336                           | 1.004                        | 2.126                |
| <b>Total</b> | <b>57,167,765</b>                               | <b>163,510,773</b>                | <b>1.004</b>                 | <b>2.872</b>         |

Notes:

- (2) Provided by TWIA and Geo-coded by AIR
- (3) Provided by AIR
- (4) = 10% of modeled storm surge increase, estimated to be 4.0%
- (5) = (3) / (2) \* (4)

**Texas Windstorm Insurance Association**  
**Residential Property - Wind & Hail**  
**Rate Level Review**  
Hurricane Loss Ratio -- RMS Model

| County  | TWIA Insured<br>Values (000s)<br>as of 11/30/18 | Modeled<br>Loss Cost | Expected Annual<br>Hurricane Loss |
|---|---|----------------------|-----------------------------------|
| (1)   | (2)   | (3)                  | (4)                               |
| Aransas   | 1,598,461                                       | 2.435                | 3,892,253                         |
| Brazoria  | 10,497,828                                      | 1.721                | 18,066,762                        |
| Calhoun   | 884,696   | 3.717                | 3,288,415                         |
| Cameron   | 2,423,053                                       | 2.027                | 4,911,528                         |
| Chambers  | 1,499,444                                       | 1.679                | 2,517,566                         |
| Galveston   | 18,651,386                                      | 3.209                | 59,852,298                        |
| Harris  | 1,080,645                                       | 2.935                | 3,171,693                         |
| Jefferson   | 6,663,167                                       | 1.949                | 12,986,512                        |
| Kenedy  | 5,620   | 2.418                | 13,589                            |
| Kleberg   | 199,255   | 1.516                | 302,071                           |
| Matagorda   | 1,141,967                                       | 2.918                | 3,332,260                         |
| Nueces  | 10,586,224                                      | 2.095                | 22,178,139                        |
| Refugio   | 78,703  | 2.367                | 186,290                           |
| San Patricio  | 1,774,969                                       | 1.983                | 3,519,764                         |
| Willacy   | 82,347  | 2.888                | 237,818                           |
| <b>Total</b>  | <b>57,167,765</b>                               | <b>2.422</b>         | <b>138,456,958</b>                |
| (5) Inforce-Premium as of Nov 30, 2018 at Present Rates |   |                      | 335,447,380                       |
| (6) Indicated Hurricane Loss Ratio                      |   |                      | 41.3%                             |

Notes:

- (2) Provided by TWIA
- (3) Exhibit 8, Sheet 2
- (4) = (2) \* (3)
- (5) Provided by TWIA
- (6) = (4) Total / (5)

**Texas Windstorm Insurance Association**  
**Residential Property - Wind & Hail**  
**Rate Level Review**  
RMS Simulated Hurricane Results

| County       | TWIA Insured Values (000s) as of 11/30/18 | Average Annual Modeled Loss | Provision for Storm Surge | Modeled Loss Cost |
|--------------|---|-----------------------------|---------------------------|-------------------|
| (1)          | (2)                                       | (3)                         | (4)                       | (5)               |
| Aransas      | 1,598,461                                 | 3,824,085                   | 1.018                     | 2.435             |
| Brazoria     | 10,497,828                                | 17,743,716                  | 1.018                     | 1.721             |
| Calhoun      | 884,696                                   | 3,230,254                   | 1.018                     | 3.717             |
| Cameron      | 2,423,053                                 | 4,824,412                   | 1.018                     | 2.027             |
| Chambers     | 1,499,444                                 | 2,473,031                   | 1.018                     | 1.679             |
| Galveston    | 18,651,386                                | 58,801,343                  | 1.018                     | 3.209             |
| Harris       | 1,080,645                                 | 3,115,175                   | 1.018                     | 2.935             |
| Jefferson    | 6,663,167                                 | 12,754,371                  | 1.018                     | 1.949             |
| Kenedy       | 5,620                                     | 13,349                      | 1.018                     | 2.418             |
| Kleberg      | 199,255                                   | 296,734                     | 1.018                     | 1.516             |
| Matagorda    | 1,141,967                                 | 3,273,653                   | 1.018                     | 2.918             |
| Nueces       | 10,586,224                                | 21,785,951                  | 1.018                     | 2.095             |
| Refugio      | 78,703                                    | 182,984                     | 1.018                     | 2.367             |
| San Patricio | 1,774,969                                 | 3,457,820                   | 1.018                     | 1.983             |
| Willacy      | 82,347                                    | 233,584                     | 1.018                     | 2.888             |
| <b>Total</b> | <b>57,167,765</b>                         | <b>136,010,462</b>          | <b>1.018</b>              | <b>2.422</b>      |

Notes:

- (2) Provided by TWIA and Geo-coded by RMS
- (3) Provided by RMS
- (4) = 10% of modeled storm surge increase, estimated to be 18.0%
- (5) = (3) / (2) \* (4)



**Texas Windstorm Insurance Association**  
**Residential Property - Wind & Hail**  
**Rate Level Review**  
Texas Hurricanes 1850 - 2018

| <u>Landfall</u> |       |                               | <u>Landfall</u> |       |            |
|-----------------|-------|-------------------------------|-----------------|-------|------------|
| Year            | Month | Name                          | Year            | Month | Name       |
| (1)             |       | (2)                           | (1)             |       | (2)        |
| 1851            | Jun   |                               | 1929            | Jun   |            |
| 1854            | Jun   |                               | 1932            | Aug   | "Freeport" |
| 1854            | Sep   | "Matagorda"                   | 1933            | Aug   |            |
| 1865            | Sep   | "Sabine River-Lake Calcasieu" | 1933            | Sep   |            |
| 1866            | Jul   |                               | 1934            | Jul   |            |
| 1867            | Oct   | "Galveston"                   | 1936            | Jun   |            |
| 1869            | Aug   | "Lower Texas Coast"           | 1940            | Aug   |            |
| 1875            | Sep   |                               | 1941            | Sep   |            |
| 1879            | Aug   |                               | 1942            | Aug   |            |
| 1880            | Aug   |                               | 1942            | Aug   |            |
| 1882            | Sep   |                               | 1943            | Jul   |            |
| 1886            | Jun   |                               | 1945            | Aug   |            |
| 1886            | Aug   | "Indianola"                   | 1947            | Aug   |            |
| 1886            | Sep   |                               | 1949            | Oct   |            |
| 1886            | Oct   |                               | 1957            | Jun   | Audrey     |
| 1887            | Sep   |                               | 1959            | Jul   | Debra      |
| 1888            | Jun   |                               | 1961            | Sep   | Carla      |
| 1891            | Jul   |                               | 1963            | Sep   | Cindy      |
| 1895            | Aug   |                               | 1967            | Sep   | Beulah     |
| 1897            | Sep   |                               | 1970            | Aug   | Celia      |
| 1900            | Sep   | "Galveston"                   | 1971            | Sep   | Fern       |
| 1909            | Jun   |                               | 1980            | Aug   | Allen      |
| 1909            | Jul   | "Velasco"                     | 1983            | Aug   | Alicia     |
| 1909            | Aug   |                               | 1986            | Jun   | Bonnie     |
| 1910            | Sep   |                               | 1989            | Aug   | Chantal    |
| 1912            | Oct   |                               | 1989            | Oct   | Jerry      |
| 1913            | Jun   |                               | 1999            | Aug   | Bret       |
| 1915            | Aug   | "Galveston"                   | 2003            | Jul   | Claudette  |
| 1916            | Aug   |                               | 2005            | Sep   | Rita       |
| 1919            | Sep   |                               | 2007            | Sep   | Humberto   |
| 1921            | Jun   |                               | 2008            | Jul   | Dolly      |
|                 |       |                               | 2008            | Sep   | Ike        |
|                 |       |                               | 2017            | Aug   | Harvey     |

| Frequency | Date Period           | Hurricanes | Period | Annual Frequency |
|-----------|-----------------------|------------|--------|------------------|
| 53-Year   | 1/1/1966 - 12/31/2018 | 15         | 53     | 0.283            |
| 168-Year  | 1/1/1851 - 12/31/2018 | 64         | 168    | 0.381            |

Notes:  
(1), (2) from NOAA Technical Memorandum NWS TPC-5, updated with actual experience through 2018

**Texas Windstorm Insurance Association**  
**Residential Property - Wind & Hail**  
**Rate Level Review**

Calculation of TWIA Earned Premium at Present Rate Level  
Tier 1 -- Territory 8 (Galveston County)

---

---

| Year  | TWIA<br>Earned Premium | Factor<br>to Current<br>Rate Level | Earned Premium<br>at Current<br>Rate Level |
|-------|------------------------|------------------------------------|--|
| (1)   | (2)                    | (3)                                | (4)  |
| 2009  | 80,844,468             | 1.499                              | 121,162,062                                |
| 2010  | 88,599,807             | 1.407                              | 124,702,532                                |
| 2011  | 92,287,441             | 1.373                              | 126,684,509                                |
| 2012  | 98,605,959             | 1.307                              | 128,914,788                                |
| 2013  | 105,941,027            | 1.245                              | 131,926,783                                |
| 2014  | 113,521,698            | 1.186                              | 134,663,386                                |
| 2015  | 121,221,015            | 1.130                              | 136,975,647                                |
| 2016  | 123,942,872            | 1.077                              | 133,431,908                                |
| 2017  | 120,650,271            | 1.050                              | 126,682,785                                |
| 2018  | 112,717,188            | 1.026                              | 115,596,430                                |
| Total | 1,058,331,746          |                                    | 1,280,740,830                              |

---

---

Notes:

- (2) Provided by TWIA
- (3) Provided by TWIA
- (4) = (2) \* (3)

**Texas Windstorm Insurance Association**  
**Residential Property - Wind & Hail**  
**Rate Level Review**

Calculation of TWIA Earned Premium at Present Rate Level  
 Tier 1 -- Territory 9 (Nueces County)

| Year         | TWIA<br>Earned Premium | Factor<br>to Current<br>Rate Level | Earned Premium<br>at Current<br>Rate Level |
|--------------|------------------------|------------------------------------|--|
| (1)          | (2)                    | (3)                                | (4)  |
| 2009         | 43,977,111             | 1.499                              | 65,908,745                                 |
| 2010         | 49,048,919             | 1.407                              | 69,035,414                                 |
| 2011         | 50,547,302             | 1.373                              | 69,387,124                                 |
| 2012         | 53,841,760             | 1.307                              | 70,391,274                                 |
| 2013         | 57,427,564             | 1.245                              | 71,513,690                                 |
| 2014         | 62,828,148             | 1.186                              | 74,528,934                                 |
| 2015         | 68,716,114             | 1.130                              | 77,646,885                                 |
| 2016         | 71,234,774             | 1.077                              | 76,688,491                                 |
| 2017         | 69,126,281             | 1.050                              | 72,582,595                                 |
| 2018         | 63,899,693             | 1.026                              | 65,531,943                                 |
| <b>Total</b> | <b>590,647,666</b>     |                                    | <b>713,215,095</b>                         |

Notes:

- (2) Provided by TWIA
- (3) Provided by TWIA
- (4) = (2) \* (3)

**Texas Windstorm Insurance Association**  
**Residential Property - Wind & Hail**  
**Rate Level Review**

Calculation of TWIA Earned Premium at Present Rate Level  
Tier 1 -- Territory 10 (Other Tier 1)

| Year  | TWIA<br>Earned Premium | Factor<br>to Current<br>Rate Level | Earned Premium<br>at Current<br>Rate Level |
|-------|------------------------|------------------------------------|--|
| (1)   | (2)                    | (3)                                | (4)  |
| 2009  | 116,551,972            | 1.499                              | 174,677,101                                |
| 2010  | 131,679,293            | 1.407                              | 185,336,084                                |
| 2011  | 140,621,661            | 1.373                              | 193,033,699                                |
| 2012  | 160,031,435            | 1.307                              | 209,220,809                                |
| 2013  | 173,209,952            | 1.245                              | 215,695,773                                |
| 2014  | 187,152,484            | 1.186                              | 222,006,785                                |
| 2015  | 200,595,693            | 1.130                              | 226,666,349                                |
| 2016  | 200,978,477            | 1.077                              | 216,365,340                                |
| 2017  | 188,554,673            | 1.050                              | 197,982,407                                |
| 2018  | 166,829,909            | 1.026                              | 171,091,403                                |
| Total | 1,666,205,549          |                                    | 2,012,075,750                              |

Notes:

- (2) Provided by TWIA
- (3) Provided by TWIA
- (4) = (2) \* (3)

**Texas Windstorm Insurance Association**  
**Residential Property - Wind & Hail**  
**Rate Level Review**

Calculation of TWIA Earned Premium at Present Rate Level  
Tier 2 -- (Territories 1 and 11)

---

---

| Year  | TWIA<br>Earned Premium | Factor<br>to Current<br>Rate Level | Earned Premium<br>at Current<br>Rate Level |
|-------|------------------------|------------------------------------|--|
| (1)   | (2)                    | (3)                                | (4)  |
| 2009  | 2,218,368              | 1.499                              | 3,324,681                                  |
| 2010  | 2,562,327              | 1.407                              | 3,606,426                                  |
| 2011  | 2,825,372              | 1.373                              | 3,878,435                                  |
| 2012  | 3,294,072              | 1.307                              | 4,306,581                                  |
| 2013  | 3,672,814              | 1.245                              | 4,573,701                                  |
| 2014  | 3,920,276              | 1.186                              | 4,650,368                                  |
| 2015  | 4,202,726              | 1.130                              | 4,748,938                                  |
| 2016  | 4,436,708              | 1.077                              | 4,776,381                                  |
| 2017  | 4,435,808              | 1.050                              | 4,657,598                                  |
| 2018  | 4,301,050              | 1.026                              | 4,410,916                                  |
| Total | 35,869,521             |                                    | 42,934,025                                 |

---

---

Notes:

- (2) Provided by TWIA
- (3) Provided by TWIA
- (4) = (2) \* (3)

**Texas Windstorm Insurance Association**  
**Residential Property - Wind & Hail**  
**Rate Level Review**

Calculation of TWIA Earned Premium at Present Rate Level

| Year         | Earned Premium at Manual Rates | Factor to Current Rate Level | Earned Premium at Current Rate Level |
|--------------|--------------------------------|------------------------------|--------------------------------------|
| (1)          | (2)                            | (3)                          | (4)                                  |
| 2008         | 219,412,771                    | 1.650                        | 361,928,954                          |
| 2009         | 250,693,788                    | 1.499                        | 375,716,200                          |
| 2010         | 273,154,916                    | 1.407                        | 384,460,314                          |
| 2011         | 292,239,327                    | 1.373                        | 401,161,797                          |
| 2012         | 323,323,869                    | 1.307                        | 422,704,960                          |
| 2013         | 346,955,938                    | 1.245                        | 432,059,062                          |
| 2014         | 372,022,089                    | 1.186                        | 441,305,539                          |
| 2015         | 403,803,905                    | 1.130                        | 456,284,757                          |
| 2016         | 405,934,590                    | 1.077                        | 437,012,842                          |
| 2017         | 376,421,384                    | 1.050                        | 395,242,454                          |
| 2018         | 341,468,875                    | 1.026                        | 350,191,338                          |
| <b>Total</b> | <b>3,605,431,452</b>           |                              | <b>4,458,068,216</b>                 |

Notes:

- (2) Provided by TWIA
- (3) Based on historical rate changes
- (4) = (2) \* (3)

**Texas Windstorm Insurance Association**  
**Residential Property - Wind & Hail**  
**Rate Level Review**

Fixed Expenses and Variable Permissible Loss & LAE Ratios

| Expense Category                                      | 2016          | 2017          | 2018          | Selected |
|---|---------------|---------------|---------------|----------|
| (1) Direct Written Premium                            | \$487,353,537 | \$423,074,138 | \$395,551,679 |          |
| (2) Direct Earned Premium                             | 496,456,941   | 451,347,130   | 409,954,258   |          |
| (3) Commission  |               |               |               |          |
| \$ Amount   | 77,986,786    | 67,661,211    | 63,280,811    |          |
| % of DWP  | 16.0%         | 16.0%         | 16.0%         | 16.0%    |
| (4) Other Acquisition                                 |               |               |               |          |
| \$ Amount   | \$0           | \$0           | \$0           |          |
| % of DWP  | 0.0%          | 0.0%          | 0.0%          | 0.0%     |
| (5) General Expense                                   |               |               |               |          |
| Unadjusted \$ Amount                                  | \$26,421,698  | \$26,359,831  | \$30,687,177  |          |
| Adjustments   |               |               |               |          |
| Contribution to Statutory Fund                        | 0             | 0             | 0             |          |
| Adjusted \$ Amount                                    | 26,421,698    | 26,359,831    | 30,687,177    |          |
| % of DWP  | 5.4%          | 6.2%          | 7.8%          | 6.2%     |
| (6) Taxes, Licenses & Fees                            |               |               |               |          |
| \$ Amount   | \$9,626,596   | \$8,281,293   | \$7,590,295   |          |
| % of DWP  | 2.0%          | 2.0%          | 1.9%          | 2.0%     |
| (7) Reinsurance Expense                               |               |               |               | 16.6%    |
| (8) Outstanding Class 1 Public Security Repayment     |               |               |               | 25.1%    |
| (9) Total Fixed Expenses                              |               |               |               | 47.9%    |
| (10) Total Variable Expenses                          |               |               |               | 18.0%    |
| (11) CRTF Contribution & UW Contingency & Uncertainty |               |               |               | 5.0%     |
| (12) Permissible Loss & LAE Ratio                     |               |               |               | 77.0%    |

Notes:

(1) - (6) From TWIA's Statutory Annual Statements and Insurance Expense Exhibits

(7) Exhibit 11, Sheet 2

(8) Outstanding Class 1 Public Security issued in 2014, Security depleted due to Hurricane Harvey;

0.251= Annual principal and interest payment \$80.3M/Prospective written premium at present rate\$320.396M

\$320.396M = TWIA 2018 written premium \$395,551,679\*(1-10%)^2; 10% from Exhibit 11, sheet 2, (3)

(9) = (5) + (7) + (8)

(10) = (3) + (4) + (6)

(11) CRTF contribution selected judgmentally; Class 1 repayment based on projected \$80 million in debt service

(12) = 100% - (10) - (11)

**Texas Windstorm Insurance Association****Residential Property - Wind & Hail****Rate Level Review**

Development of Reinsurer Expense

Using Average of AIR and RMS Hurricane Models

Exhibit 11

Sheet 2

---



---

|   |             |
|---|-------------|
| (1) 2019 - 2020 Reinsurance Premium   | 87,905,608  |
| (2a) Average Annual Loss by Reinsurance Layer (AIR)<br>100% of \$2100M XS \$2100M | 34,645,345  |
| Total   | 34,645,345  |
| (2b) Average Annual Loss by Reinsurance Layer (RMS)<br>100% of \$2100M XS \$2100M | 19,178,101  |
| Total   | 19,178,101  |
| (2c) Selected Total Average Annual Loss   | 26,911,723  |
| (3) Annual Exposure Growth  | -10.0%      |
| (4) Prospective Average Annual Loss   | 24,220,551  |
| (5) Net Cost of Reinsurance   | 60,051,975  |
| (6) TWIA 2018 Earned Premium at Present Rates                                     | 420,183,022 |
| (7) 2019 - 2020 TWIA Prospective Earned Premium at Present Rates                  | 361,909,628 |
| (8) Indicated Reinsurance Expense %   | 16.6%       |

---



---

## Notes:

(1) From TWIA reinsurance contract effective 6/1/2019 through 5/31/2020

(2a) Provided by Guy Carpenter, based on AIR model using TWIA exposures as of 11/30/2018 and adjusted for ALAE

(2b) Provided by Guy Carpenter, based on RMS model using TWIA exposures as of 11/30/2018 and adjusted for ALAE

(2c) Selected equal to the average of the modeled average annual losses

(3) Selected based on projections communicated to reinsurers

(4) = (2c) \* [(1+ (3)) ^ 1.000](projected exposure growth from 11/30/2018 to 12/1/2019)

(5) = (1) - (4)\*1.15, 1.15 is the loading for loss adjustment factor

(6) = Commercial Exhibit 10, Sheet 1 + Residential Exhibit 10, Sheet 2, calendar year ending 12/31/xx

(7) = (6) adjusted for exposure growth trend \* [(1+ (3)) ^ 1.417] (projected exposure growth from 7/1/2018 to 12/1/2019)

(8) = (5) / (7)



**Texas Windstorm Insurance Association**  
**Residential Property - Wind & Hail**  
**Rate Level Review**  
Reconciliation of Premium Data to Annual Statement

| Calendar<br>Year | TWIA Provided Written Premium |                      |                      | Annual<br>Statement Gross |                  |
|------------------|-------------------------------|----------------------|----------------------|---------------------------|------------------|
|                  | Commercial                    | Residential          | Total                | Written Premium           | Difference       |
| (1)              | (2)                           | (3)                  | (4)                  | (5)                       | (6)              |
| 1994             | 10,672,677                    | 15,758,330           | 26,431,007           | 26,510,501                | (79,494)         |
| 1995             | 12,865,905                    | 19,259,265           | 32,125,170           | 32,419,287                | (294,117)        |
| 1996             | 15,640,660                    | 24,504,127           | 40,144,787           | 40,358,575                | (213,788)        |
| 1997             | 16,536,186                    | 25,783,455           | 42,319,641           | 42,462,844                | (143,203)        |
| 1998             | 16,558,977                    | 27,833,800           | 44,392,777           | 44,410,914                | (18,137)         |
| 1999             | 17,394,142                    | 27,168,992           | 44,563,134           | 44,581,218                | (18,084)         |
| 2000             | 17,332,561                    | 29,762,296           | 47,094,857           | 48,012,426                | (917,569)        |
| 2001             | 17,544,251                    | 36,220,623           | 53,764,874           | 54,630,727                | (865,853)        |
| 2002             | 24,013,525                    | 48,856,422           | 72,869,947           | 72,967,831                | (97,884)         |
| 2003             | 29,220,514                    | 58,573,191           | 87,793,705           | 87,987,279                | (193,574)        |
| 2004             | 31,009,323                    | 71,292,702           | 102,302,025          | 102,384,351               | (82,326)         |
| 2005             | 35,740,174                    | 78,094,458           | 113,834,632          | 113,927,701               | (93,069)         |
| 2006             | 76,847,840                    | 119,658,576          | 196,506,416          | 196,833,235               | (326,819)        |
| 2007             | 110,951,718                   | 203,561,196          | 314,512,914          | 315,139,307               | (626,393)        |
| 2008             | 98,036,118                    | 232,925,990          | 330,962,108          | 331,057,645               | (95,537)         |
| 2009             | 111,269,573                   | 269,535,059          | 380,804,632          | 382,342,402               | (1,537,770)      |
| 2010             | 102,174,680                   | 278,116,922          | 380,291,602          | 385,549,582               | (5,257,980)      |
| 2011             | 100,017,021                   | 307,494,236          | 407,511,257          | 403,748,164               | 3,763,093        |
| 2012             | 110,524,397                   | 335,795,725          | 446,320,122          | 443,479,701               | 2,840,421        |
| 2013             | 112,904,624                   | 360,838,081          | 473,742,705          | 472,739,474               | 1,003,231        |
| 2014             | 104,642,688                   | 389,333,918          | 493,976,606          | 494,036,010               | (59,404)         |
| 2015             | 98,715,934                    | 407,969,846          | 506,685,780          | 503,824,316               | 2,861,464        |
| 2016             | 88,278,690                    | 399,074,847          | 487,353,537          | 487,353,537               | -                |
| 2017             | 70,749,081                    | 352,368,052          | 423,117,133          | 423,074,138               | 42,995           |
| 2018             | 65,696,833                    | 331,676,957          | 397,373,790          | 395,551,679               | 1,822,111        |
| <b>Total</b>     | <b>1,495,338,091</b>          | <b>4,451,457,066</b> | <b>5,946,795,157</b> | <b>5,945,382,844</b>      | <b>1,412,313</b> |

Notes:

- (2), (3) Provided by TWIA, as of 1/0/1900
- (4) = (2) + (3)
- (5) Based on TWIA Annual Statements
- (6) = (4) - (5)