Public Comment

| From: | VANMETER, KYLE <kvanmeter@allstate.com></kvanmeter@allstate.com> |
|----------|--|
| Sent: | Monday, December 4, 2023 10:26 AM |
| То: | PublicComment |
| Subject: | VanMeter Agency TWIA Commission Concerns |

You don't often get email from kvanmeter@allstate.com. Learn why this is important

CAUTION: This email originated from outside of the organization. Do not reply with sensitive information or click links or open attachments unless you recognize the sender and know the content is safe.

This Memo is to voice the concern of VanMeter Agency LLC founded by Brett and Kyle VanMeter in May of 2011. It has come to my attention that TWIA

plans to reduce commissions by nearly 40%. I hope the ADVISORY COMMISSION understands the ECONOMIC and Real Life Impact this would have of reducing a company's Revenue by 40%. My agency will have to layoff employees and their <u>families quality of Life</u> will be severely impacted.

VanMeter Agency is strongly against any commission changes.

Regards,

 Kyle VanMeter

 Exclusive Agent/Personal Financial Representative

 Allstate

 2000 Crawford St Ste 910

 Houston, TX 77002

 Phone: 281-993-8257

 For product disclosures and other information, visit. Kyle VanMeter - Allstate Insurance Agent Near Houston, TX

 AFS customer relationship summary (CRS): www.allstate.com/FormCRS

kvanmeter@allstate.com

Securities offered by Personal Financial Representatives through Allstate Financial Services, LLC (LSA Securities in LA and PA). Registered Broker-Dealer. Member FINRA, SIPC. Main Office: 2920 South 84th Street, Lincoln, NE 68506. (877) 525-5727. Check the background of this firm on FINRA's BrokerCheck website <u>http://brokercheck.finra.org</u>. Annuities and life insurance offered and issued by third party companies not affiliated with Allstate. Property-casualty insurance products issued by Allstate Fire and Casualty Insurance Company, Allstate Indemnity Company, Allstate Insurance Company, Allstate Property and Casualty Insurance Company, Northbrook, IL. Allstate County Mutual Insurance Company and Allstate Texas Lloyd's, Irving, Texas. Allstate New Jersey Property and Casualty Insurance Company, Bridgewater, NJ.

Public Comment

From: Sent: To: Subject:

Monday, December 4, 2023 9:55 AM PublicComment Dec 12 Board Meeting Comments

You don't often get email from

Learn why this is important

CAUTION: This email originated from outside of the organization. Do not reply with sensitive information or click links or open attachments unless you recognize the sender and know the content is safe.

To Whom it May Concern:

I am a small business owner in Friendswood TX. My insurance agency employees 9 people. Many of them live pay check to pay check. A 37% commission cut on TWIA policies (16% down to 10%) would be devastating to agency revenue and ultimately me and my employees. The effort required to service TWIA policies is more than is required for most of the policies in my agency. The current 16% commission is appropriate to compensate my staff for the effort level to maintain these policies.

Thank you for your time and allowing me to share just one of the many business reasons to keep the commission at the current level.

Sincerely, Matt Roll 1st Texas Agency, Inc Friendswood, TX 77546