2022 Agent Training

New Agent Portal Training Agent Webinar







Today's Objectives

This webinar introduces you to the new TWIA Agent Portal. After today's webinar, you will learn:

Why TWIA is changing their system

How these changes will impact TWIA Agents

The impact to policyholders





Today's Objectives

Logging in to the new system

Basic system navigation

How to submit a new business application

Activities/Uploading Documents

Locating Documents Customer Engage

Policy Changes

Cancellations

The Policyholder Payment Site

Renewals



Why is TWIA changing their system?

TWIA is moving to an updated and flexible system that gives agents a more streamlined application process with enhanced communication and maintenance capabilities.



Additionally, this will allow TWIA to easily make system changes and improve our business processes.



IMPACTS

Applications

- Streamlined navigation
- Offer packet will generate for new business and renewals
- Integration of MSB for residential policies

Payment Plans

- Full, 2, and 4 payment options
- 10 payment option for policyholder (automatic payment required)

Renewals

• Existing policies will migrate to new system 60 days prior to renewal date

Seamless Self-Service

- Simplified, organized access to policy information, making it easier to track status of quotes, renewals, cancellations, billing, and payments
- Self-service book of business reporting and commission statements

System Compatibility

- Guidewire downloads no longer needed
- Most web browsers supported



New Agent Portal Deployment Timeline

April 18, 2022

- New Agent Portal deploys
- <u>ALL</u> new business applications entered after this date will utilize the new system

Mid May 2022

 Renewals with an effective date of July 17, 2022, will initiate migration into the new system

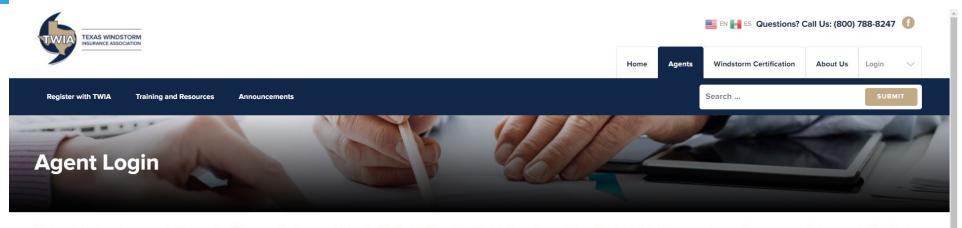
Mid-2022 to Mid-2023

 Policies continue to migrate into the new system until the agency's entire book of business is in the new system





Old System & New Portal Log in



We have introduced a new portal for agents. All new applications must be submitted in the New Agent Portal. Renewing policies will migrate into the new system as they approach their renewal date. During this year-long transition period you may need to continue to manage policies in both systems.

To learn more, please visit the TWIA Agent Training Center.



NEW AGENT PORTAL LOG INTO THE NEW AGENT PORTAL

Use this system to manage:

- All new applications
- Renewals effective on or after July 18, 2021



EFT [No change]

- Full pay only
- Draft from Agent acct
- Agency must be enrolled

eCheck

- Full, 2 Pay, or 4 Pay
- 1st Payment made by Agent
- Draft from PH account
- Additional payments made by PH

TWIA Payment Options

Insured Direct Pay

- Full, 2 pay, 4 pay or 10 pay*
- *Only PH can pick 10 pay from Policyholder Portal (requires auto-draft)
- All payments made by PH

Mortgagee Escrow or Premium Finance

Full Pay

Live Demo

- 1. Logging in to Agent Portal
- 2. Agent Dashboard
- 3. NB Submission
- 4. Locating & Uploading Documents
- 5. Policyholder Portal & Payment (New 10 pay)
- 6. Policy Changes
- 7. Cancellations



Renewal Migration Timeline

60-35 Days Prior to Renewal Date

- Agents can make changes to the Renewals
- Renewals with an effective date of July 17, 2022, will initiate migration into the new system
- Migration continue until entire Agency Book of Business migrates

35 Days Prior to Renewal

• The Renewal Offer goes out to the Policy Holder and Mortgage Company on file

Up to Ten Days after Renewal Date

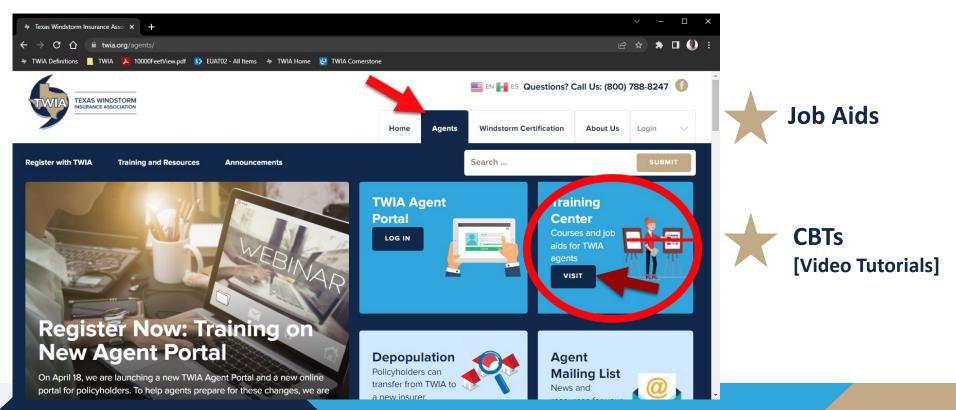
- Payment is applied to hold the renewal date
- Day 11 30 If a payment is received in this timeframe, policy will issue based on the payment received date





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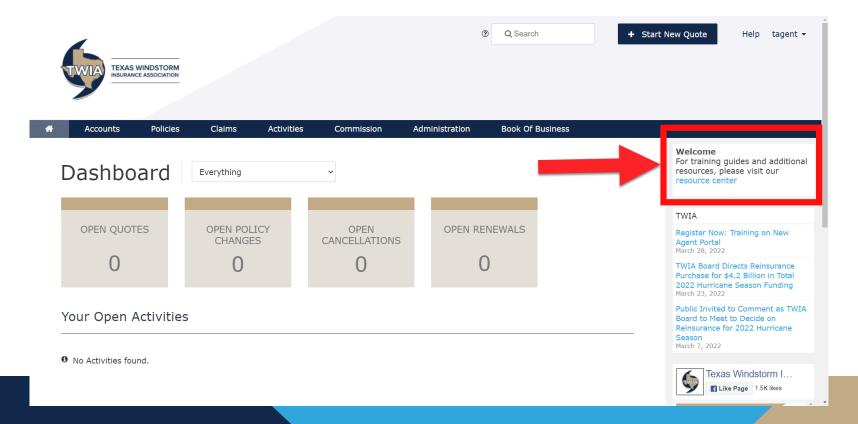
twia.org/agents/training/





TWIA Agent Training Center

Access inside the Agent Portal





A Week After We Go Live

Bring your questions!

Tuesday, April 26, 10:00 – 11:30 a.m. Thursday, April 28, 2:00 – 3:30 p.m.

Elevate Town Hall Sessions

LIVE Q&A

Look for Your Invitation Coming Soon!